

A large, semi-transparent silhouette of a person's head and shoulders in profile, facing left. The person is looking out over a city skyline with several tall skyscrapers and palm trees in the foreground. The entire scene is overlaid with a light teal tint.

— THE 2017 —
**ANNUAL
REPORT**

Superintendent

Rich Guerra



FACES

Seeing The Faces Around You

“We would never give Picasso a paintbrush and only one color of paint, and expect a masterpiece. We would not give Beethoven a single piano key and say, ‘Play us a concerto.’ Yet we limit our Creator in just these ways. Though our Christian experience is often blandly monochromatic, God intends for us to live in dynamic, multihued communities that embody His vibrant creativity.”
Living in Color by Randy Woodley.

When Coni and I go to the mall, sometimes I get a cup of coffee and just sit to people-watch for a little while. I’m always struck by the many different cultures represented at the mall, not just Hispanics, but Asian, Middle Eastern, South African, Deaf and many more. Faces! Different faces than mine! Couples, large families, multi-generational families! There is never just one majority represented.

This caused me to think more about living here in Southern California and the diversity that surrounds us. Statistics from 2017 show that the population of the SoCal Network is 25,204,588 and the ethnic breakdown is as follows:

Asian (Non-Hispanic)	11.18%
Black/African American	5.91%
	=====
Hispanic/Latino	43.90%
Pas Is/Am Indian/Other	3.05%
	=====
White	35.96%

That’s a lot of diversity from Fresno to the Mexico border – and it’s what our churches should look like as well.

Our theme for 2017 was *Legends* – and it certainly was a legendary year! Through the efforts of SoCal Network Church Multiplication Director *Frank Wooden* and Director of Hispanic Church Planting, *Rudy Paniagua*, six churches were planted in Camarillo, Clovis, Costa Mesa, Victorville, San Diego and Adelanto; and through our partnership with CityReach Network nineteen churches were planted, eight regionally and eleven across the United States. *Brian & Natalie Bolt* and their CityReach team have been a blessing to the SoCal Network; I am thankful for their passion to see people come to Christ! Thank you, Church Planting Team for an amazing year with 25 churches being planted! We now have **471** churches in the SoCal Network. Praise God!

I appreciate all the work done by Assistant Superintendent, *John Johnson*, and his team in overseeing Missions, Intercultural Ministries and ENGAGE, our church health ministry. We are excited about the newly launched Compassion Galaxy. John is a great friend and a natural leader! His

enthusiasm and energy keeps us all running to keep up with him! Thank you, John; I appreciate your hard work and dedication.

Secretary/Treasurer, *Gordon Houston* is a tremendous asset to our Team and oversees our Accounting Department, Schools of Ministry, Pinecrest, Men's Ministry, Systems Analysis and the Credentialing process of our Pastors. We now have **1,274** credentialed ministers! I appreciate Gordon's hard work and his friendship. Thanks, Gordon, for all you do and who you are.

I would be amiss if I did not thank our Regional Executive Presbyters for all their hours of dedication and work. They are:

Region 1	<i>Ted Pugh</i>	Region 2	<i>Brad Grams</i>
Region 3	<i>Chuck Atherton</i>	Region 4	<i>Steve Vinson</i>
Region 5	<i>John Martin</i>	Region 6	<i>Don Sanderson</i>
Region 7	<i>Robin Donley</i>	Region 8	<i>Fred Rodriguez</i>
Region 9	<i>Loren Hicks</i>	Region 10	<i>Doug Green</i>
Region 11	<i>Brian Ross</i>	Region 12	<i>Dan Bruce</i>

In addition, I would like to thank these individuals who complete our Executive Presbytery:

<i>Jesse Alvarez</i> , Hispanic Fellowship	<i>Benny Aranas</i> , Intercultural
<i>Karla Gutel</i> , Credentialed Female	<i>Brenton Fessler</i> , Under 40
<i>Rick Bloom</i> , General Council General Presbyter	
<i>T. Ray Rachels</i> , General Council Executive Presbyter	

There are many people in the Network Office, as well as Pastors and volunteers throughout the Regions, that I believe deserve our thanks and gratitude – I wish I could call out each one by name, but the list would be long. Please allow me to say “Thank you” to everyone who is a part of the SoCal Network, I appreciate what you do each and every day. A part of my team that I want to specifically thank is:

- *Ron Gravel*, Executive Administrator for the Superintendent
- *Louise Lessel*, Executive Assistant to the Superintendent
- *Ashley Rankin*, Administrative Assistant to Louise Lessel
- *George Fessler*, Director of Pastoral Care and Ministerial Health
- *T. Ray Rachels*, liaison to the Superintendent

I would like to give special thanks to my amazing wife, *Coni*. I am so very grateful for her support and love. She has been faithfully serving by my side in marriage and ministry for 39 years. I love you, *Coni*.

Ephesians 2:18-9 (NIV) tells us, “*For through Him we both have access to the Father by one Spirit. Consequently, you are no longer foreigners and strangers, but fellow citizens with God's people and also members of His household.*”

May 2018 truly be the year we look at every face in our communities, and welcome them into our churches and into the family of God.

Assistant Superintendent

John Johnson

2017 was a year where we saw God do incredible things. I would like to share with you a quick snapshot to recap those twelve months.



Missions

In March, Pastor Rich and I led a team to Liberia and Sierra Leone. The pastors who went with us were deeply moved by the great need and opportunities in both of these nations. These men of faith led the charge to make a financial commitment for 2017-18 to bring clean water, plant churches and build a Bible school that will train and equip leaders to most effectively reach these nations with the Good News.

At Network Conference we celebrated the successes in the Latin America/Caribbean Region the previous year, and then looked forward to what God had set before us. John Easter shared the vision for Africa's Hope and how we as a Network have a unique opportunity to change the future of nations on the continent of Africa. That night over \$1,600,000.00 was pledged for these timely projects. As I write, we are well on our way to meeting that commitment. Some of the reports coming from the field are:

Sierra Leone:

- The property has been purchased and the pads have been prepared for the footings for the new Bible school.
- The community around the site for the Bible school has significantly grown with many new houses being built. The reason for this is the fact that people know what we will be constructing so they want to be nearby.
- A water well will be dug within the next few weeks on the Bible school property.
- A container with ten tabernacle kits is sitting on the property of one of our AG churches in Bo to be used for the first buildings.

Liberia:

- The AG Clean Water Team has completed the installation of over 6,000 water filters. They have preached the Gospel in hundreds of villages and planted many new churches.
- The Central District of Liberia has 38 graduates in the first round of Church Planters School; 23 new churches have been planted in this District within the past several months, with six more currently in process. They have begun three more Church Planters Schools.
- Two new Districts have also begun the Church Planters School program.

Len Bartlotti, Dan Campbell, and Wayne Francis held two Regional Global Impact training days. Fifty-five of our pastors and church leaders celebrated what God is doing around the world, and they were challenged with the need to reach those who have no access to the Gospel as they were given tools to enable them to develop a missions strategy that would extend their reach from their neighborhoods to the nations.

This year new missionary associates were fully funded and have left US soil for the field of their calling: Gary and Charlotte Geesey – Japan, Nicole Herrero – France, and Bill and Adriana Yates – Mexico. We currently have nine, first-time missionaries raising support in preparation for their assignment from the Lord. We have seen great growth in this area and are excited about our future.

Our Chi Alpha ministries established a new center at the University of Southern California, reaching traditional and international students. They had their first ever retreat for our SoCal University campuses. Through friendship evangelism, each chapter saw students come to Christ -- 102 in all! As part of raising awareness for Chi Alpha, we held our first Epic Ride in October. Pastors on motorcycles traveled to each of our seven Chi Alpha chapters to pray for the leaders, their teams, and their campuses. Local pastors came to join us as we prayed for God to use and bless these ministries.

Thank you for your continual, faithful support of missions! As a Network, we celebrate that over fourteen million dollars in missions support was raised last year. To God be the Glory!

ENGAGE

In 2017 we were privileged to offer five locations for Acts 2 in English and one in Spanish. Alton Garrison, Ron McManus, Steve Preston and George Winney trained 57 churches and 416 individuals. Pastors and leadership teams have been challenged and empowered with practical ministry tools. During the Acts 2 process, teams assessed the needs of the community and the effectiveness of their church. They also received tools to assess the overall health of their church. They were then led through the process of developing renewed vision and direction, and also in developing an assimilation strategy. Many of our churches are reporting fresh growth and fresh life as a result of walking the Acts 2 journey.

Two Breakthrough Conferences ministered to 95 pastors and church leaders. These events highlighted evangelism and ministries outside the four walls of our churches. Ron and Judy Radachy rolled out the 211-Technique for one-on-one prayer and witnessing in the local community. It is a simple, effective tool to engage the entire church. Rick Smith from Pathway Family Services, shared the staggering numbers of 62,000 youth in California in the foster care system, with 28,000 of those in Los Angeles County. The need is great, but so is the opportunity for the local church to step in and make a difference. Robin Garvin shared about reaching children. Her passion is clear and contagious, and she gave a strategic direction of how to effectively minister to kids.

Staff

In September, the Executive Presbyters approved the creation of a new role of an Executive Administrator. I am excited that Tom Hammel agreed to serve in this capacity, and we have hit the ground running. Some of the projects we have been able to initiate in a few short months was the training for our Missions and ENGAGE RLT members and building our Compassion Galaxy.

Thank you to our team: Dan, Lecia, and Tom, to the Missions and ENGAGE RLT, the Missions Committee, to our great God that has allowed me the blessing to serve you, my SoCal Network family, and to my beautiful wife, LeeAnn, who lovingly and graciously travels this ministry journey with me.

Secretary-Treasurer

Gordon Houston

Each year in my report I talk about the benefit and the power that is found in the regular discipline of looking back. This is true whether we are looking back at a season, a decision, or, in this case, looking back on the previous year. Looking back is a powerful spiritual principle, which allows us the benefit of gaining a unique perspective about today and tomorrow based on yesterday.



Looking back leads us to:

- Times of rejoicing
- Opportunities to give thanks
- Humbly coming before God in prayer to fill our lack
- Asking for increased wisdom for the days ahead
- And the grace to be stewards of that which has been entrusted to us

As I look back, one word that I would use in describing 2017 is “courage.” One of the great definitions of this word is when courage is described as: *to act in accordance with one’s beliefs, especially in spite of criticism.*

We have spent the last few years making strategic and positional decisions as a Network – decisions that we knew would put us in position to see tremendous opportunities to impact the kingdom in measurable results. When we look at all of the markers and goals that we have set as a Network, it is easy to see that so many of them have been achieved. The easy thing at this point, the comfortable thing at this point, the normal thing at this point, is to enjoy what has been accomplished and relish in the moment. The courageous thing to do is to refuse to settle and press in for even more.

Courage is being a Superintendent that refuses to sit back and enjoy what is happening, but is instead willing to press in with courage and make changes that position us, as a Network, for even greater things, regardless of the pushback that sometimes comes with visionary leadership. I am truly honored to serve alongside of my friend, **Rich Guerra**, and watch his courage and leadership on a daily basis.

I am extremely thankful for the honor to be part of a Network that has the depth of leadership, the wisdom of men and women who strategize around tables, and the courage at every level of our Network to make strategic decisions, which have the potential of impacting the years ahead. I’m grateful for our **Executive Presbyters** who sit together monthly as stewards of the present but also as leaders who have caught our Superintendent’s vision. I am thankful that they not only have caught his vision, but that they have implemented practices and policies that empower his hands for today, as well as positioning us as a Network for the next generation of ministers and churches.

Whether it is in the local church or in the SoCal Network, we, as ministers, understand that strategy is crucial in moving forward. Having the courage to be strategic may be rare, but needing the Spirit of God to empower our strategy is always crucial. As the SoCal Network

continues to strategize and think around many discussion tables, my prayer is that we will also be a Network that continues to realize the necessity of the Spirit of God being the One that moves us forward.

FINANCES:

The budgeting and allocation system currently in place continues to serve us well, leading us to once again end the year in a strong place financially.

During my verbal report at this year's Annual Conference, you will hear from **Steve Vinson**, chair of our **Finance Committee**, as he gives his report on the Committee's role. I am grateful for the Finance Committee as well as for **Anjana Gounder**, our Accounting Manager, **Rose O'Donnell**, our Financial Consultant, and **Julie Morgan**, our Auditor.

We are here as a team to answer any questions that you may have regarding Network finances to the best of our ability. If there is something that we cannot answer accurately at the moment, you have our commitment that we will find the answer and get it to you in a very timely manner. We, as a Network Leadership Team, value transparency and accountability to you, our constituency.

- **Minister's Tithe:**

- o Minister's Tithe was up 3.31% compared to 2016. The annual tithe increase approved at the 2016 Network Conference for 2017 was 3%
- o There were 87 ministers on Tithe Only for 2017, up from 80 in 2016.

- **UMF:**

- o United Ministries Fund is the District Bylaws required support from our churches giving 1% of their non-designated General Fund income to the support of the departmental ministries and the resources they supply to the regions and churches.
- o This was a record year for us as a Network, as now over 75% of our churches are a part of UMF. Though not all of these churches have been able to reach the 1% mark, the point of celebration is that they have come to the place of understanding the importance of UMF and are moving towards that target as a church.
- o UMF was distributed in part to the following ministries as approved by the Executive Presbytery:

- Deaf Ministry
- Kids Ministries
- Men's Ministry
- Network School of Ministry
- Pastor's Wives Ministries
- PKMK
- Pastoral care
- Second Half Ministries
- Technology/ Media
- UMF Reserve
- Widows
- Women in Ministry

- Women's Ministries
- Young Ministers
- Youth Ministries

TOTAL \$611,762.00

• **Minister's Benefit Association:**

- o The SoCal Network is one of the few Networks/Districts nationally that makes a contribution to the Ministers Benefit Association on behalf of all ministers within our Network who have opened an account and are current on their tithes to the Network on the last day of each month. The amount sent during 2017 was \$132,418.00.

PROPERTIES:

All of our properties are listed in the Financial Report, but let me highlight one here:

Pinecrest Christian Conference Center

- o As it has been for many years, Pinecrest is a wonderful part of our SoCal Network family providing significant ministry to our churches and ministries. **Doug and Tamara Schlemmer** continue to provide great direction to the camp and all its staff. Their vision and faithfulness is at the hub of all that Pinecrest is and will be in the years ahead.
- o All of the profits of Pinecrest are strategically being placed back in the camp through debt reduction, maintenance and repairs, future improvements and emergency reserves.
- o Some of the significant improvements made to the camp during 2017 include, but are not limited to:
 - Added an outdoor volleyball court
 - Begun the process of remodeling the outside amphitheater
 - Painted exterior of Condos
 - Replacement of heaters in every room of the lodges
 - Installed new toilet partitions in Redwood and Sequoia lodges
 - Others that are too numerous to list

MINISTERS / CREDENTIALING:

Throughout 2017, we continued to focus on solutions to the following challenges:

- Increasing the number of our ministers
- Addressing the need of attracting younger ministers
- Creating a continued pathway of credential education
- Encouraging ministers to continue on the pathway to Ordination

We have set our path in the right direction and the future is encouraging. At the end of this report are a few statistics I believe you will find relevant relating to Ministers and Credentialing.

CLOSING:

I am constantly humbled when I realize how incredibly blessed I am to do this job! It's an honor and great privilege to be on this Leadership Team and work with **Pastor Rich Guerra**, whose wise leadership and great vision constantly challenges us to reach for the next level, and with **Pastor John Johnson**, whose heart and passion for missions and healthy churches is contagious to

everyone around him. These two men, called of God, are truly using their gifts to not only change and bless our Network, but are strategically putting things in place that allow us to impact the world in very real, tangible ways.

In the true spirit of looking back, I am very thankful for my amazing team who serve faithfully each and every day with a great attitude and team spirit.

My sincere thanks to my **Executive Assistant, Sherry Fessler**, who keeps me, and the office, on target and running smoothly. Words cannot express how truly grateful I am for her, her leadership, her excellence, and for constantly striving to help our team get to the next level.

- **Sherry Fessler** *Executive Assistant*
- **Jazmin Angeles** *All Things Payables*
- **Barbara Beltran** *Receptionist / Credentials Assistant*
- **Sharon Dumiller** *All Things Credentials*
- **Jeannette Feria** *Administrative Assistant*
- **Anjana Gounder** *Accounting Manager*
- **Desaree Ibanez** *All Things Receivable*
- **Rose O'Donnell** *Financial Consultant*
- **Megan Vest** *All Things Churches*

Nonda and I are grateful for the opportunity to serve our SoCal Network. The days and years ahead hold great promise.

CHURCH STATISTICS

	2011	2012	2013	2014	2015	2016	2017
GC Status	210	214	218	220	225	222	234
DA Status	191	178	153	141	128	127	110
PA Status	31	39	55	62	76	86	113
Cooperative	2	2	2	2	3	3	2
Total	434	433	428	425	432	438	459

MINISTERIAL STATISTICS

SOUTHERN CALIFORNIA NETWORK MINISTRIES

	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Ordained	708	712	727	737	735	746	736	761	771	797
Licensed	336	383	365	341	324	339	345	334	349	360
Specialized	49	42	**	**	**	**	**	**	**	**
Certified	<u>170</u>	<u>168</u>	<u>179</u>	<u>169</u>	<u>165</u>	<u>185</u>	<u>181</u>	<u>179</u>	<u>183</u>	<u>178</u>
	1,256	1,263	1,271	1,247	1,224	1,270	1,262	1,274	1,303	1,335

** As of the 2009 General Council, the "Specialized License" credential was combined with License.

MINISTERS PER AGE GROUP – 2017

Age:	Ordained	Licensed	Certified	Total	%
91+	21	5	1	27	2.0
75-90	165	47	15	227	17.0
65-74	151	57	26	234	17.5
60-64	124	34	13	171	13.0
55-59	106	30	26	162	12.0
50-54	94	32	18	144	11.0
45-49	47	43	14	104	8.0
40-44	42	36	12	90	7.0
35-39	26	31	18	75	5.0
30-34	15	20	17	52	4.0
25-29	6	21	15	42	3.0
20-24	0	4	3	7	0.5
	797	360	1178	1335	100
	60.0%	27.0%	13.0%		

Credential Renewal Stats for Year Ending 12/31/2017:

- Lapsed for failure to renew 12/31/17 = 69
- Lapsed for failure to support District = 7
- Lapsed for failure to support General Council = 3
- Not renewed by district = 0

MINISTERS AVERAGE/MEDIAN AGES - 2017

	<u>2015</u>	<u>2015</u>	<u>2016</u>	<u>2016</u>	<u>2017</u>	<u>2017</u>
	All	*Active	All	* Active	All	*Active
Ministers Average Age	59	54	59	53	59	53
Ministers Median Age	59	55	58	55	59	55
Ordained Ministers Average Age	62	56	62	56	63	57
Licensed Ministers Average Age	56	50	55	50	55	49
Certified Ministers Average Age	50	48	51	48	52	47
Ordained Ministers Median Age	61	57	61	57	62	57
Licensed Ministers Median Age	56	52	55	50	54	49
Certified Ministers Median Age	50	48	51	49	53	49

*Includes active ministers and does not include Senior Retired ministers

CREDENTIAL ACTIVITY

	2013	2014	2015	2016	2017
1st AG Credential	59	47	63	79	59
Upgrades	35	32	26	34	30
Transfer In	14	28	28	25	51
Transfer Out	23	31	27	22	26
Resigned	5	4	9	11	5
Deceased	16	21	13	16	12
Lapsed (12/31)	74	47	37	77	79
Dismissed	2	0	2	2	4
Reinstatements	19	43	21	19	44



Church Multiplication

Frank Wooden, Director

Church planting highlights from 2017...

Total Church Plants

We reached our goal of planting 25 churches. This is the highest number of churches the SoCal Network has ever planted (and a 127% increase over 2016). For comparison, last year we launched 11 churches and that was a 7-year high.

Los Angeles

The greater Los Angeles area had more church plants in one year than ever before:

- Inglewood CityReach
- Monterey Park CityReach
- Downey CityReach
- South Los Angeles CityReach
- West Valley Los Angeles CityReach

Ethnic Churches

In the last three years we have launched Vietnamese, Filipino, Samoan, Korean, and Fijian churches with Cambodian and Ethiopian in the pipeline.

Connection Point

The Church Planter Connection Point at Network Conference had record attendance with over 165 gathered to hear Geoff Surratt and other speakers.

Assessing and Training

The process of assessing and training potential church planters was both strengthened and streamlined. It is now possible to complete the process in less than 60 days.

Thank you to everyone who has caught the vision to plant churches to reach the unchurched. You have prayed, funded, and resourced our church plants with generosity and vision. And speaking of vision, I am grateful to serve Superintendent Rich Guerra who holds on to a vision to have 600 churches in the SoCal Network.

Hispanic Ministries

Dan Campbell

*Be strong and very courageous. Be careful to obey all the law my servant Moses gave you; do not turn from it to the right or to the left, **that you may be successful wherever you go.** Joshua 1:7*



God's formula for success is completely unlike the world's formula. And yet Joshua knew he needed to be strong and have courage. When your back is against the wall, when the odds are against you, when the pressure is on, when flaming arrows are close, when the pains is intense, God comes through and tears down the walls.

2017 brought incredible challenges, while at the same time we saw God's miraculous intervention. Just like Joshua had to get from the wilderness to the Promised Land, our Hispanic churches are moving forward. They continue to grow and plant new churches. We welcomed several new churches into our fellowship this year and several more are preparing to launch. We continue to believe God for a fresh outpouring of the Holy Spirit to touch Southern California.

All our retreats were at capacity, and our giving to missions hit new records. 19 of our young adults took a Missions trip to Mexico City and helped several of our churches in their community outreaches.

Special thanks to our Hispanic Ministries Leadership Team: Jesse Alvarez (Executive Presbyter), Ramon Camacho, Daniel Elguezabal, Adelita Garza, Rudy Paniagua, and Jesús Torres, and to my wonderful assistant, Gabriela Araya.

I'm excited that I have been able to pass the leadership baton of Hispanic ministries to Rudy and Tanya Paniagua. They have been recruiting, training, and launching church planters. Now they add Hispanic Ministries to their responsibilities.

A new year always brings new desires and hope. Hope that this year, 2018, will be greater than the last. My prayer is that God would **expand** you spiritually, emotionally, physically, relationally and financially.

Thank you to our Network Leadership Team for their continued encouragement, support, and faithfulness. Janell and I count it a privilege to be able to serve our pastors and churches in our Network. It truly is a joy to serve God together!



Kids Ministries

Robin Garvin

Making Jesus known to the next generation

MISSIONS EDUCATION

Because of the move of the Holy Spirit and the new missions alignment we are celebrating an all time record-breaking BGMC total of **\$202,686.93**. Thank you for including your children in missions! Africa's

Hope, specifically building the Bible School In Bong, Liberia, was the kids mission. *It's the inspirational leaders, right in the local church, who empower their children to change the world and obey the commission of Christ.* SoCal Kids missions is a partnership with Boys and Girls Missionary Challenge and is directed by **Shari Dresselhaus**.

EQUIPPING LEADERS/TRAINING WORKERS

We directly impacted over **200 KidMin Leaders/pastors**, building ministry in the local church. The 12 KidMin regional leaders held trainings, shared coffee, made phone calls and built up church leaders. Through the Power Up Conference, regional KidMin meet ups, regional Royal Rangers and Girls Ministries trainings, Kids Pastor's retreat, event leadership breakouts, and individual church trainings we've connected, educated and coached **2000+** KidMin volunteers.

IMPACTING KIDS

KidCon BRAVE, 5 camps, 1 Retreat + 5 Pow Wows equaled **2,515 kids and leaders**. Thanks to **Kirkley Peterson, Beth Console, Tony Kensinger, Cori Park** and **Lorraine Couch**.

Junior Bible Quiz, led by Dr. Tara Sirvent, impacted 14 churches, 105 quizzers and 23 coaches. **Kids Convention** (thanks to **DJ Maston**) was hosted at **Covina AG**, who opened their doors to hundreds of kids and leaders. What a ministry partner! Also, thanks to 30 Vanguard volunteers.

THE TEAM

In 2017, the 12 regional leaders carried KidMinGO, a healthy model for KidMin, all over the network. **Area Leaders** were: **Cori Park** (South), **Heidi West** (Central), and **Tony Kensinger** (North).

Thanks to the 2017 KidMin Exec Team & Regional Reps who were:

Region 1: Phil Young	Region 2: Jason Briesacher	Region 3: Tony Kensinger
Region 4: Cody Criswell	Region 5: Brad Winkle	Region 6A: Allison Tinajero
Region 6B: Erik Barrera	Region 7: Shannon Lipscomb	Region 8: Erin Diaz
Region 9: Kim Garcia	Region 10: Wendy Lynch	Region 11: Shari Dresselhaus
Region 12: Lorraine Couch	Royal Rangers: Kirkley Peterson	Girls Ministries: Beth Console
BGMC Dir.: Shari Dresselhaus	Junior Bible Quiz: Tara Sirvent	

Big thanks to the SoCal Kids team, **Jennifer Carlson, Christine Kelly, Brooke Vande Vegte** and **Allison Tinajero**, serving frontline leaders and our churches.

Men's Ministries

Don Sanderson

The vision and direction of the SoCal Network Men's Ministries continues to embrace and champion the purposes of the SoCal Network -- to Reach, Inspire and Empower. The SoCal Network Men's Ministries is here to partner with the regions and our local congregations to help facilitate ministry to men in any way we can.



At General Council 2017, new discipleship/small group materials were launched by the National Men's Ministries lead team. These resources are current, relevant, and free to any church, pastor or men's ministry director. Many of our men's groups have downloaded and put the material to use. Devotionals, emailed daily, are another valuable resource for me, helping them to grow in their personal relationship with Christ.

Our Regional Network Men's team continues to work on a strategy to partner with the local church pastor and men's ministry leaders to help with vision and resources for developing the whole man. We are here to serve you!

In 2017, there were numerous men's conferences, retreats and one day events held and promoted in the regions that ministered to hundreds of men.

Light for the Lost

Congratulations to the men and churches of the SoCal Network! In 2017, as a Network, we gave \$394,936.49 to Light for the Lost, with 36.7% of our churches giving. We were number five in the nation, with a 16.6% increase in actual giving over 2016.



Pastoral Care & Ministerial Health

George D. Fessler, D.Min.

The Apostle Paul certainly sketched some significant words as he anticipated the end of his life, with a personal assessment I'm sure all of us in ministry would want to echo at the end: *I have fought the good fight, I have finished the race, I have kept the faith* (2 Timothy 4:7). For any of us to do the same we must navigate the “many dangers, toils and snares” of life and Kingdom service that come amidst the real joy and satisfaction of seeing lives transformed by God's love and grace.

I never take for granted this role of “pastoral care and ministerial health,” as I continue to be privileged in coming alongside our Network pastors and leaders in their times of need. Nothing is as valuable for us in vocational ministry as having a safe and confidential space to deal with the issues and challenges that can arise in pastoring people. When the pace, pressure and problems surface, I stand ready, along with the Pastoral Care Reps in our Regions, to meet for confidential conversations of support, care and sometimes referral whenever needed. Often it's simply a matter of releasing the emotional freight surrounding difficult situations so it doesn't diminish our vision or energy for ministry. I am grateful for those who have courageously not let problems get out of control by simply contacting me directly and asking to meet at a comfortable setting of their choice.

On the Regional tour and then again at our Ministers Retreat I have met with our Pastoral Care Reps to underscore our focus to provide support and care to all of our SoCal Network leaders—whether by hospital or home visits, phone calls or other measures and then keeping their Region informed when prayer is needed.

Our 2017 Ministers Retreat was held in Indian Wells at the Miramonte Resort with Dr. Tim and Noreen Muehlhoff from Biola University, who centered on the topic of “Crucial Conversations: Talking to Ourselves, Our Spouses and Our World.” During our three sessions they effectively dealt with some vital personal, marital and cultural issues in which our words make an important relational difference.

The 2018 Ministers Retreat will be held in San Diego at the Hyatt Regency Mission Bay Spa and Marina, October 18-19. We are excited to welcome Mark Batterson, lead pastor of National Community Church, Washington D. C., as our guest speaker. Please plan to join us for a great experience of worship, fellowship and rest. Online reservations open right after Network Conference.

Soli Deo Gloria—Glory to God Alone!

Pinecrest Christian Conference Center

Douglas Schlemmer



2017 has been an interesting year of challenges for myself and Pinecrest. I personally was diagnosed with prostate cancer at the beginning of 2017, and from God's healing hand, 6 months of proton treatment and all those who joined in prayer for me, I can say I have been healed!

Pinecrest, on the other hand, experienced one of the driest years on record. No real rain or significant snow to really speak of. We were on fire watch as of the end of January and throughout 2017 (our normal period for this is October/November). We again have seen God's divine protection as many spot fires and some very large fires burned around us.

GOD'S FIRE

We did have a fire that continued to burn at Pinecrest and it was the FIRE of God's love as He continued to meet the many groups that continued to come to Pinecrest. These same groups experienced His burning passions for them, and others experienced His fire that purified them and allowed all the dross to come to the surface in their lives and be removed by Him! (You will read of many of these as you read the other annual reports of the other Departments).

CHANGING SEASONS AND CHANGES AT PINECREST

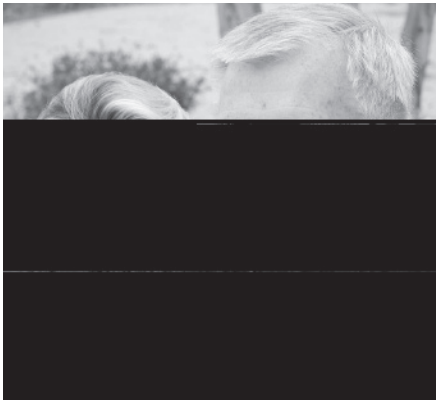
As we have seen that our rainy and snowy seasons have changed, we have also seen upgrades and changes to Pinecrest facilities that you may notice when your group reserves a date:

- Added an outdoor volleyball court
- Begun the process of remodeling the outside amphitheater
- Painted exterior of Condos
- Replacement of heaters in every room of the lodges
- Installed new toilet partitions in Redwood and Sequoia lodges
- Others that are too numerous to list

A SPECIAL GROUP OF PEOPLE WHO SERVE YOU

I cannot say enough how much I appreciate the 47 staff that labor here, as well as the Network support staff. In the Pinecrest office and directing our groups are Tim Alford, Randy Goins, Ron Veale and of course Tamra Schlemmer, the love of my life. In the Kitchen directing and preparing some of the 250,000 plus meals we serve year in and year out are Mike Searcy, Ron Coons, Mike O'Shea, Tony Rodriguez, Robert Stane, Mandy Tomasello, Mariano Victorio-Lopez, and Crystal Witt. In Maintenance, Mike Stewart and Maurice Julien. Serving the groups in all other areas: Rita Barnum, Ally Bertrand, Michele Blair, Stacie Burns, Peter Cardoza, Art Carmona, Alora Ellis, Diana Fletcher, Sylvia Gallentine, Daniel Garcia, Kevin Green, Melanie Hoflich, Michelle Kennedy, Rowland Koenig, Taryn Law, Ruben Marquez, Shawn Mullaney, Joseph Nigliazzo, Dean Pierce, Ahalani Powers, Rhonda Renkenberger, Jennifer Reyes, Bill Shute, Brenda Tippens, Gage Witt and Judy Zeleniuk (who supervises all Pinecrest dining rooms).

We look forward to serving your group in 2018!



SoCal School of Ministry

Karla and Jim Gutel
Directors of SOM

Dan Campbell
Hispanic SOM



2017 was a great year for SoCal School of Ministry! We conducted 154 classes on 11 English campuses and 32 classes on 3 Spanish campuses. We also conducted 4 classes that were taught only in American Sign Language (ASL) along with 6 classes that were interpreted into ASL. Our total enrollment in 2017 was 744! This brings the number of students who have studied in the SOM since our beginning in 2009 to 2300! In May of 2017, seven SOM alumni were ordained and received a refund of their tuition in the amount of \$17,384.

2017 has been a year of development. We worked with Youth Ministries to develop a new “youth track” for the School of Ministry. We have also worked with the Missions Department to develop a “SoCal School of Missions” to help prepare people from our Network who have been called to be missionaries. Look for more news as these programs begin in the new year.

God has blessed the School of Ministry with a distinguished staff of instructors. All of our 69 instructors who taught in 2017 are active Assemblies of God ministers who have received an M.A. degree or higher. Each of them exhibit excellence in their teaching style, have a humble, Christ-like attitude, and display the spirit of servant leaders.

Our extension campuses are staffed with wonderful volunteers without whom we could not function.

The SOM has a wonderful office staff that the Lord has called to work alongside us. Wendy Angeles, Tracie Gutel, and Madison Saravia are all beautiful young women, inside and out, who are called by God. They are willing to use their talents, gifts, and creativity to bring honor and glory to the Lord while serving our students.

SoCal School of Ministry students and alumni can be found in local church leadership positions as pastors, ministry directors, and teachers, teaching adults, youth, children, or even on the mission field! Dan, Jim, and I are grateful for the opportunity to serve the SoCal Network by leading the School of Ministry.

Second Half Ministries

Paul Grasser

Norma and I so enjoy the opportunity to minister with Adults 50 Plus. We find that Senior Adults are making the Second Half of Life both productive and exciting.

We are committed to **Prayer**. Our Team of Intercessors is now at 431 people who have pledged to pray on a regular basis for this Ministry and the needs of Senior Adults.

We are committed to **Serve**. This year active Seniors volunteered to work with Operation Christmas Child. We served at the factory warehouse where the donated shoe boxes are packed in larger boxes for distribution to children in poorer countries.

We are committed to **Give Honor**. Throughout our Regions, we hosted Heritage Hero Luncheons with the primary purpose of giving Honor to those in the Second Half of Life. We presented framed certificates to selected Heroes who have faithfully served the Lord in their local church for decades.

We are committed to **Training**. We have developed and presented Leadership Development Workshops across our Network. These are designed to help the leadership within the local church's Adult 50 Plus Group to more effectively reach Seniors within their sphere of influence.

We are committed to providing **Camp Meetings**. Our meetings present music and sessions that are appealing to Seniors. Our 2017 annual 50 Plus Camp at Pinecrest featured former General Superintendent, George Wood. At camp, Second Half Ministries also gave towards Africa's Hope which provides an economical way to give clean water for Africa.

We are committed to **Active Fellowship**. In October forty-seven energetic Seniors took a Bus Tour to Mt Rushmore. Every day as we traveled, we had "Church on the Bus". The highlight of the trip was when our bus driver, stood up and proclaimed, "Last night I accepted Jesus Christ as my Savior." Good things happen when Seniors get together.

This ministry could not be done without the help of a large team of leaders. For their help as Regional Coordinators, I would like to thank: **Tom & Shirley Brown, Joyce & Leonard Weller Horn, Harris & Rita Lidstrand, John & Loretta Madala, Lee & Sandy McDaniel, Rob & Norma Porter, Jo-Ann & Randy Thompson, and Elmer & June Van Horn.**

Also I would like to give a special thanks to our Advisors who offer insight and counsel. Thank you: **Charles "Chip" Arn, Steve Asmuth, Dan & Norma Ballinger, Don & LaBerta Bibler, Tom & Peggy Botsford, Rudy & Carol Cerullo, Bob & Karen Dietsch, Tom & Carol Gleaton, John & Judy Heide, Tamara & Mike Hensley, Johnny & Ruth Larring, Sam & Pat Pawlak, Chris & Lessie Simms, Dan & Carolinda Wilderman.**





Teen Challenge Of Southern California

Ron Brown

Enter his gates with thanksgiving and his courts with praise; give thanks to him and praise his name. – Psalm 100:4

Called to Praise was our theme for 2017 and we had many reasons to praise God for His faithfulness to Teen Challenge in 2017.

- The Thomas Fire in Ventura destroyed two Teen Challenge buildings but miraculously spared all of the others.
- “We are ambassadors of reconciliation” is one of our core beliefs and this year we shared a reconciliation message at *ARISE* Crusades in Bakersfield and Newbury Park. More than 200 made confessions of faith.
- We had 257 residential program graduates and TCMI had 50 graduates.
- We ministered to more than 100 pastors and spouses in our 5th *Together!* Conference, and more than 150 attended the 2nd AWAKE Conference for women.
- Twenty-seven students earned their GEDs.
- Two hundred sixty men and women were baptized in water.
- Our men’s facility in Reedley expanded its capacity from 80 to 110 and Wilkerson Hall was dedicated there in honor of the Wilkerson family.
- Graduates from past decades participated in newly-formed Alumni chapters.
- Several thousand participated in our largest-ever Walks for Recovery to gain visibility for the life-changing work of Teen Challenge.
- The rich tradition of Teen Challenge choirs continued with the production of a multi-generational musical CD, *INCREDIBLE*.

We have much to be thankful for and God is worthy of our praise. Thank you for your continued prayers and support.

Ron Brown, Executive Director

Women's Ministries

Nonda Houston

Gathering, Equipping and Mobilizing SoCal Women in 2017 by:



TRAINING

- 5 venues (Rialto, Fowler, Los Angeles, San Diego and Victorville), and for the first time, 3 of the 5 were bi-lingual events, resulting in more than doubling attendance and church participation. 615/108. Training leaders is key!
- Leadership Breakfast at Brilliance Conference: Keynote Speaker Caroline Barnett shared with 172 women.
- Fall Retreat Workshops: over 150 leaders taught by week 1 and 2 speakers Tana Miller and Gayelee Reynolds.

EVENTS AND GATHERINGS

- Brilliance Women's Conference: 472 women from 83 churches attended this 2-day gathering that is especially drawing our under 40 young women.
- Retreats: 672 women attended two English Retreats, and 1,171 women attended two Hispanic Retreat weekends at Pinecrest. (1,843 total) North Retreats at Pismo over the two weekends had 454 women in all. 6 Total Retreat Attendance: 2,297
- Shine One-Day Conference (North): our 4th Shine Conference for over 400 women from 20 churches.

EXPANSION

In the fall of last year we were thrilled to announce that Miriam Saravia became our Director of Hispanic Women. We launched a full Spanish track of SoCal Women which includes Leadership Training, Retreats and a missions trip. Gloria a Dios!

TEAMS

It's such a joy to do life and ministry in community. Love and thanks to:

-CORE TEAM: *Jeannette Feria, Donni Love, Terry Maston and Susie Starr.*

-HISPANIC LEAD TEAM: *Emilia Araya, Gabby Araya, Raquel Bilevich, Karla Calderon, Mariella Camacho, Delmith Hunter, Lisseth Ibarra, and Miriam Saravia*

-REGIONAL LEADERSHIP TEAM: *R1-Peggy Still, R2-Regina Haro, R3-Ruby Salinas, R4-Renee Vinson, R5-Gwen Tackett, R6-Kathy Benton, R7-Gail Boatright, R8- Melody Hernandez, R9-Linda Hicks, R10- Jocelyn Green, R11- TBD, R12- Cindy Bruce*

Also, thanks to the many who served on Retreat teams and hosted leadership events.

Finally, thank you to my extraordinary, hard working and all together beautiful Administrative Assistants, *Elise Allbaugh* and as of August, *Sadie Padilla*.

It continues to be my joy and honor to serve alongside our great Network team, pastors and women leaders in the SoCal Network. The best is yet to come!



YOUTH MINISTRIES

Tom Hammel

God has proven Himself faithful this year! Here are a few highlights:

YOUTH CONVENTION

We were so excited this year to have everyone back in one service together for Youth Convention at the Anaheim Arena. Services were great and many lives changed. We also saw a 25% rise in attendance from the previous convention.

CAMPS (SUMMER & PK-MK)

Our SoCal Camps continue to be a highlight of summer. Our three Summer Camps were completely sold out, allowing us to create an additional weekend camp for the 2018 year. Thank you to all the Pastors who sent your kids to PK/MK Camp. We love pouring into your kids lives for 4 days and had over 60 students attend.

MISSIONS UPDATE

I had the pleasure of taking a team of Youth Pastors with me to Africa on their first overseas missions trip. We built tabernacles and did multiple preaching, teaching, and training events. This year we raised \$161,614.79 for Speed the Light, almost double the amount of money from 2016.



TRANSITION

In November JoAnn Johnson became our Network Student Ministries Director. I am excited about her addition as a SoCal Leadership Team, along with the new Assistant Student Ministries Directors, Charlie Bakar, Gary Garcia, and Tony Orlando. They will do great things in 2018!

I have truly enjoyed being the Network Youth Director for the last 5 years. Jami and I were so blessed to get to know and serve with all the Youth and Young Adult leaders in the SoCal Network. Thank you to all past Regional Representatives and leaders who have served on my teams.

With Gratitude,
Tom Hammel

REPORT OF THE STEERING AND RULES COMMITTEE PROPOSED STANDING RULES OF THE 99th ANNUAL CONFERENCE

Southern California District Council of the Assemblies of God
May 29-31, 2018

- Rule I. All business sessions shall be under the supervision of the District Superintendent, who shall delegate responsibilities at his discretion.
- Rule II. The Order of Business of the Conference shall be as follows:
1. Election of officers as determined by the Chair.
 2. All District Council reports as determined by the Chair.
 3. Unfinished Business.
 4. New Business.
 5. Adjournment.
- Rule III. The Chair of the Roster Committee shall be ready to report at any business session at the discretion of the Superintendent.
- Rule IV. Members desiring to vote must wear badges, issued by the Roster Committee upon registration, for identification purposes and shall be seated in adequate areas designated for voting members.
- Rule V.
1. Recommendations of various committees serving the District Council that are to be presented in the form of resolutions shall be referred to the Resolutions Committee for editing and presentation to the body in session.
 2. No motion may be made from the floor except: courtesy, subsidiary, privileged, incidental and emergency motions. The body in session will determine by majority vote, without debate, whether a resolution is an emergency.
 3. The Superintendent shall determine the order in which the resolutions shall be presented to the body in session.
- Rule VI. The Conference, by two-thirds vote, can temporarily suspend Rule V and immediately consider a question or set an Order of the Day for considering a given question. (Suspension of Rule V will be temporary, and it will be back in force immediately following said vote.)
- Rule VII. No member shall speak in debate more than twice on the same question for longer than ten minutes the first time and five minutes the second time, without permission of the Conference granted by a two-thirds vote without debate. The presentation of the resolution, a response to an inquiry for information or clarification does not count as a time of speaking regarding the question. Should a motion on the floor be changed substantially by amendment, the Chair may allow a member who has spoken twice the privilege of speaking again on the question.

- Rule VIII. All reports and other material for the permanent records of the Conference shall be typed or printed, and immediately upon presentation, copies shall be given to the corporate officials.
- Rule IX. 1. Nominations for each office to be filled shall be made according to the bylaws. Election requires a two-thirds vote. In the event that an individual receives the required vote for election on a nominating ballot, said ballot shall be declared to be an elective ballot.
2. Elections:
A) Regional Executive Presbyter for Regions 3, 6, 9, and 12
B) Female Executive Presbyter
- Voting shall be in the order determined by the Superintendent.
- Rule X. Orders of the Day:
1. Orders of the Day shall be determined by the Superintendent.
- Rule XI. The minutes of all sessions shall be referred to the Executive Presbytery for reading and approval, thus dispensing with the reading of the minutes during the Council.
- Rule XII. Announcements to the Conference shall be in writing and referred to the District Secretary. The Chair may, at his discretion, make other announcements.
- Rule XIII. The Secretary shall destroy all ballots, written and/or digital at the conclusion of the District Council.
- Rule XIV. The rules contained in the current issue of the Robert's Rules of Order Newly Revised shall govern the Conference in all cases if they are not inconsistent with the bylaws of the Southern California District Council of the Assemblies of God and these Standing Rules.

Respectfully presented,

2018 STEERING AND RULES COMMITTEE

John Pollnow, Chairman

Troy Vaughn

PARLIAMENTARY PROCEDURES

INTRODUCTION

Parliamentary law is not intended to repress the work of an assembly. It is meant to provide orderly principles by which business may be expedited. Where there are no principles of law and where every individual is allowed to act in his or her own way, confusion prevails.

Perhaps the most important principle of parliamentary law is that of rights: the right of the majority to ultimately rule, the right of the minority to be heard, and the right of the individual to participate in the decision-making process.

It is hoped that the information included on the following pages will be helpful in expediting the business of the General Council. The material has been adapted from several sources and, to the best of our knowledge, is in agreement with Robert's Rules of Order Newly Revised, published by Scott, Foresman and Company.

The information included in this booklet is certainly not exhaustive. Delegates are encouraged to study *Robert's Rules of Order Newly Revised*. A more thorough knowledge of the rules by which our business is conducted will make for smoother and more productive business meetings.

Adapted from *A Guide to Parliamentary Practices*, Dr. Lamar Vest. Used with Permission.

Definitions

<i>Chair</i>	The presiding officer or the position from which that person presides. The general superintendent serves as the presiding officer and should be addressed as Mr. Chairman or Mr. Moderator.
<i>Parliamentarian</i>	The person designated to advise the chair on points of parliamentary law and also to give similar advice to the assembly when requested. The parliamentarian gives an opinion; the chair makes a ruling.
<i>Floor</i>	The position of persons other than the chairman and his associates. When a member "has the floor," he/she has the opportunity to exercise his/her speaking rights and should be given appropriate attention.
<i>Meeting</i>	A single official gathering of the body to conduct business.
<i>Session</i>	A series of connected meetings devoted to a single agenda.
<i>Member</i>	A person with the right to full participation.
<i>Motion</i>	A formal proposal by a member in a meeting that the assembly take certain action. Question is a synonym for motion.
<i>Pending</i>	Being processed by chair.
<i>Table</i>	To "lay on the table" means entrusting the case to the secretary. To lay on the table permits the assembly to set an issue aside in order to consider a more urgent issue.

Obtaining the Floor

Before a member attempts to make a motion or to address a meeting, he/she should be recognized by the chair. With our present system of speaker recognition, a member is required to go to a numbered light and place the switch in the on position. The members are recognized by

the chair in the order in which they activate the light. A member does not have the floor until recognized by the chair. When recognized, the member should do the following:

- State his/her name.
- State any other identification, e.g., church or city.
- Speak to the subject at hand. When finished, the delegate should yield the floor by turning the switch off and returning to his/her seat.

Thus, if the subject on the floor changes, a new order will be established to recognize those members wishing to speak to the current subject.

A member wishing to get the chair's attention for the following reasons need not go to a speaker's light but may obtain recognition by audibly calling for the attention of the chair with

- Question of privilege
- Point of order
- Parliamentary inquiry
- Appeal from the decision of the chair
- Division of the house

Each member has the right to speak on every question. However, he/she cannot make a second speech on the same question as long as any member who has not spoken on the question desires the floor. It is the prerogative of the moderator to recognize each speaker and to determine a balance of negative and affirmative speeches.

Assigning the Floor

A member does not obtain the floor by rising and addressing the chair, nor by proceeding to a speaker's microphone and turning on a light. The floor must be assigned by the chair before he/she is privileged to speak.

Interrupting a Speaker

A member who has been assigned the floor should not be interrupted after he/she has begun to speak, unless the immediate need is of such urgency to justify the interruption.

A member who has been assigned the floor should be interrupted only by one who wishes

- To make a motion to reconsider (And this only if the time limit on the motion is about to run out. The motion must be made and accepted within 24 hours. It may not be considered after 24 hours.)
- To rise to a point of order.
- To voice an objection to the consideration of a question. (This must occur before there has been any debate or before any subsidiary motion has been stated by the chair.)
- To call for the orders of the day in case they are not being followed.
- To raise a question of privilege.
- To request a division of the question when the question consists of more than one independent resolution.
- To make a parliamentary inquiry.
- To request information that requires an immediate answer.

Making a Motion

In making a motion (this includes any substitute motion), a member first obtains the floor and prefaces the statement of the proposed action by the words "I move that . . ." The motion should be written on the Motion/Amendment Form accompanying the Agenda. These forms are in triplicate. Copies 1 and 2 are to be given to an usher who will give copy 1 to the chairman and copy 2 to the secretary.

Seconding a Motion

In general, every motion must be seconded before it is discussed or voted upon. A member wishing to second a motion simply says, "I second the motion." Recognition by the chair is not necessary in order to second a motion, and a second may be made without the member rising. Motions that come from a committee are considered already offered and seconded.

Debate or Discussion of the Question

In all debate and discussion, the following principles should prevail:

1. Speakers should avoid all references to specific personalities.
2. The motives of those whose views are opposed should not be questioned.
3. Discussion should be aimed at clarifying the facts rather than at challenging the views of those on the opposite side of the question.

Voting on the Question

In calling for the vote, the affirmative vote is called for first. If the chair is in doubt after calling for a vote by voice, he will ask for a show of hands or a standing vote. If a member questions the vote, he/she has a right to call for "a division of the house." Division of the house does not demand a counting of the votes. If a member wishes to have the votes counted, he/she must make a motion (which must be seconded) to that effect.

Kinds of Motions

Main Motions

Main motions are those which bring some main question before the group. A main motion yields to all subsidiary, privileged, and incidental motions.

Subsidiary Motions

A subsidiary motion is applied to a pending motion as a means of disposing of the pending one. All subsidiary motions take precedence over the main motion. By means of subsidiary motions, the main motion may be amended, or referred to a committee, or action postponed or hastened.

The subsidiary motions in order of precedence are

1. To lay on the table
2. To call for the previous question
3. To limit or extend the time of debate
4. To postpone to a certain time

5. To commit or refer
6. To amend (can be applied to 5, 4, and 3)
7. To postpone indefinitely (cannot be amended)

To Lay on the Table

The effect of this motion is to postpone action on the question to which it applies. This motion should be used primarily to enable the groups to consider more urgent business, and should not be used as a means of suppressing a question without debate. Parliamentary law allows that only a two-thirds vote can rightfully suppress a main motion without allowing free debate.

To Call for the Previous Question

The object of this motion is to bring to an end the debate on the question or questions included in the call, and to secure a vote on the question(s). The previous question requires a two-thirds vote. If the motion does not specify otherwise, it applies only to the immediately pending question. The call for previous question should come from a member who has turned on a light and been recognized by the chair.

To Limit or Extend Time of Debate

Since certain rights are being taken away from the members, adoption of these motions requires a two-thirds vote. Motions to limit or extend time of debate are not debatable but may be amended (see note above).

To Postpone to a Certain Time

The motion is similar to “Lay on the Table.” It differs in that it postpones action to an established time and is debatable.

To Commit or Refer

A motion to commit or refer is debatable, can be amended, and requires a majority vote.

To Amend

The motion to amend—that is, to change the words of a pending motion—requires a second and is debatable if the motion to be amended is debatable. Amendments of the first degree and the second degree are permitted. Amendments of the third degree are not. An amendment must be germane (that is, closely related) to the motion to be amended. If not, it will be ruled out of order by the chair. A substitute motion is an amendment of the first degree.

To Postpone Indefinitely

The real object of this motion is to reject the motion to which it is applied. It is debatable and opens the main question to debate. It requires a majority vote for adoption.

Incidental Motions

Incidental motions arise out of the process of business (a pending question), and as a result they must be decided before a decision can be made on the question to which they are incidental.

Incidental questions that will be briefly discussed are

- To rise to a point of order
- To appeal from the decision of the chair
- To suspend the rules
- To object to the consideration of a question
- To divide a question
- To call for a division of the assembly
- To make a request growing out of pending business
 - a. To make a parliamentary inquiry
 - b. To request information
 - c. To ask permission to withdraw a motion

To Rise to a Point of Order

While it is the duty of the chair to enforce the rules of the assembly, any member has the right to call to the attention of the chair any violation which occurs.

To Appeal From the Decision of the Chair

An appeal may be made from the decision of the chair only at the time the ruling is made. A majority vote is necessary before a decision of the chair can be reversed.

To Suspend the Rules

The rule or rules which interfere with the action which the assembly wishes to take may be suspended, provided they do not conflict with the basic parliamentary law or with the General Council Bylaws. Constitution and bylaws cannot be suspended.

To Object to the Consideration of a Question

The purpose of this motion is to prevent consideration of certain questions which the assembly may feel are not worthy of consideration. It requires no second, cannot be debated, cannot be amended, and requires a two-thirds vote. It must be proposed before debate and/or before the chair has stated any subsidiary motion.

To Divide a Question

This motion can be applied only to main motions and amendments. Parts of a question that are intimately related should not be divided.

To Call for a Division of the Assembly

The purpose for calling for the division of the assembly is to secure an accurate count of the vote, especially when the vote has been taken viva voce. This motion does not provide for a count. It provides for a standing vote. A counting of the vote must be called for by a motion to that effect.

To Make a Request Growing Out of the Business of the Assembly

This can occur during a business session when a member rises to the floor in order to

- a. Make a parliamentary inquiry. This privilege should not be abused and will be prevented

by the chair when such requests are made for any reason other than an honest attempt to secure information that is immediately needed.

- b. Request information. This request has the same privileges as a request for parliamentary inquiry. The primary difference is that the member may be seeking information from another member of the assembly rather than from the chair.
- c. Ask permission to withdraw a motion. After a question has been stated by the chair, it is in the possession of the group and cannot be withdrawn or modified without the approval of the assembly. However, until a motion has been stated by the chair, the proposer of the motion can withdraw or modify it in any way he/she desires.

Summary of Facts Relating to Motions

Kind of Motion	Object	Effect
To lay on the table	Clear the floor for more urgent business	Delays action
To call for the previous question	Secure immediate vote on pending question	Ends debate
To limit or extend time of debate	Provides more or less time or discussion	Shortens or lengthens discussion period
To postpone definitely to a certain time	Often gives more time for informal discussion and for securing supporters	Delays action
To commit or refer	To enable more careful consideration to be given	Delays action
To amend	To improve the motion	Changes the original motion
To postpone indefinitely	To prevent a vote on the question	Suppresses the question
To raise a point of order of rules	To call attention to violation according to established rules	Keeps the assembly functioning
To appeal from the decision of the chair	To determine the attitude of the assembly on the ruling made by the chair	Secures ruling of the assembly rather than by the chair
To suspend the rules	To permit action not possible under the rules	Secures action which otherwise could not be presented by the rules
To object to the consideration of a question	Prevent wasting time on unimportant business	Suppresses the motion
To divide the question	Secure more careful consideration of parts	Secures action by parts
To call for a division of the assembly	(a) To determine the accuracy of a viva voce vote (b) To secure expression of individual member's vote	Secures an accurate check on vote
To raise a question of privilege	To correct undesirable conditions	Corrects undesirable conditions
To take from the table	Continue the consideration of the question	Continues consideration of the question
To reconsider	To reconsider the question and another vote on the question	Secures further consideration
To rescind	Repeal action previously taken	Same

SOUTHERN CALIFORNIA DISTRICT COUNCIL
ASSEMBLIES OF GOD, INC.
DBA SOCIAL NETWORK ASSEMBLIES OF GOD

COMBINED FINANCIAL STATEMENTS WITH
INDEPENDENT AUDITORS' REPORT

December 31, 2017 and 2016

RonaldBlue&Co.[®]
CPAs and Consultants

INDEPENDENT AUDITORS' REPORT

To the Board of Directors
Southern California District Council Assemblies of God, Inc.
dba SoCal Network Assemblies of God
Irvine, California

Report on the Combined Financial Statements

We have audited the accompanying combined financial statements of Southern California District Council Assemblies of God, Inc. dba SoCal Network Assemblies of God (the Network), which comprise the combined statements of financial position as of December 31, 2017 and 2016, and the related combined statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the combined financial statements.

Management's Responsibility for the Combined Financial Statements

Management is responsible for the preparation and fair presentation of these combined financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of combined financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these combined financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the combined financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the combined financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the combined financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Network's preparation and fair presentation of the combined financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Network's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the combined financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the combined financial statements referred to above present fairly, in all material respects, the financial position of Southern California District Council Assemblies of God, Inc. dba SoCal Network Assemblies of God as of December 31, 2017 and 2016, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America

Other Matter

Our audits were conducted for the purpose of forming an opinion on the combined financial statements as a whole. The accompanying supplementary information is presented for purposes of additional analysis and is not a required part of the combined financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the combined financial statements. The information has been subjected to the auditing procedures applied in the audit of the combined financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the combined financial statements or to the combined financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the combined financial statements as a whole.

*Ronald Blue & Co.
CPAs and Consultants, LLP*

Santa Ana, California
April 9, 2018

SOUTHERN CALIFORNIA DISTRICT COUNCIL
ASSEMBLIES OF GOD, INC.
DBA SOCAL NETWORK ASSEMBLIES OF GOD

COMBINED STATEMENTS OF FINANCIAL POSITION
December 31, 2017 and 2016

	2017	2016
ASSETS		
Current assets:		
Cash and cash equivalents - unrestricted	\$ 2,749,015	\$ 2,164,975
Cash and cash equivalents - restricted	<u>420,182</u>	<u>525,030</u>
Total cash and cash equivalents	3,169,197	2,690,005
Accounts receivable	4,420	1,833
Investments	35,262,889	34,118,272
Prepaid expenses and deposits	106,397	116,706
Notes receivable - current portion	618,966	511,977
Property held for sale	<u>900,000</u>	<u>900,000</u>
Total current assets	<u>40,061,869</u>	<u>38,338,793</u>
Noncurrent assets:		
Notes receivable, net	4,437,017	3,635,298
Property and equipment, net	<u>14,108,555</u>	<u>14,756,292</u>
Total noncurrent assets	<u>18,545,572</u>	<u>18,391,590</u>
Total assets	<u>\$ 58,607,441</u>	<u>\$ 56,730,383</u>
LIABILITIES AND NET ASSETS		
Current liabilities:		
Accounts payable	\$ 384,869	\$ 484,473
Accrued liabilities	211,736	174,383
Deferred income	36,400	41,539
Notes payable - current portion	<u>230,068</u>	<u>91,493</u>
Total current liabilities	<u>863,073</u>	<u>791,888</u>
Noncurrent liabilities:		
Notes payable - noncurrent portion	<u>7,598,629</u>	<u>6,914,311</u>
Total noncurrent liabilities	<u>7,598,629</u>	<u>6,914,311</u>
Total liabilities	<u>8,461,702</u>	<u>7,706,199</u>
Net assets:		
Without donor restrictions	49,725,557	48,499,154
With donor restrictions	<u>420,182</u>	<u>525,030</u>
Total net assets	<u>50,145,739</u>	<u>49,024,184</u>
Total liabilities and net assets	<u>\$ 58,607,441</u>	<u>\$ 56,730,383</u>

See accompanying notes and independent auditors' report

SOUTHERN CALIFORNIA DISTRICT COUNCIL
 ASSEMBLIES OF GOD, INC.
 DBA SOCIAL NETWORK ASSEMBLIES OF GOD

COMBINED STATEMENTS OF ACTIVITIES

For the Years Ended December 31, 2017 and 2016

	2017			2016		
	Without donor restrictions	With donor restrictions	Total	Without donor restrictions	With donor restrictions	Total
Support and revenues:						
Contributions	\$ 2,201,436	\$ 1,465,660	\$ 3,667,096	\$ 2,103,104	\$ 1,065,483	\$ 3,168,587
United Ministry Fund contributions	630,748	-	630,748	541,333	-	541,333
Ministries and events	3,667,911	-	3,667,911	3,474,252	-	3,474,252
Investment income, net	2,609,643	-	2,609,643	810,628	-	810,628
Interest income	301,717	-	301,717	303,224	-	303,224
Other income	47,976	-	47,976	55,838	-	55,838
Lease income	199,554	-	199,554	117,054	-	117,054
Health program revenue	66,099	-	66,099	60,530	-	60,530
Gain (loss) on sale of property	194,881	-	194,881	2,666,514	-	2,666,514
Pinecrest Conference Center fees	2,580,281	-	2,580,281	2,736,426	-	2,736,426
Pinecrest Suites	327,731	-	327,731	325,415	-	325,415
Net assets released from restrictions	1,570,508	(1,570,508)	-	1,159,328	(1,159,328)	-
Total support and revenues	14,398,485	(104,848)	14,293,637	14,353,646	(93,845)	14,259,801
Expenses:						
Program activities	8,775,964	-	8,775,964	7,448,924	-	7,448,924
Supporting activities:						
General and administration	4,396,118	-	4,396,118	3,623,396	-	3,623,396
Fundraising	-	-	-	-	-	-
Total expenses	13,172,082	-	13,172,082	11,072,320	-	11,072,320
Change in net assets	1,226,403	(104,848)	1,121,555	3,281,326	(93,845)	3,187,481
Net assets, beginning of year	48,499,154	525,030	49,024,184	45,217,828	618,875	45,836,703
Net assets, end of year	\$ 49,725,557	\$ 420,182	\$ 50,145,739	\$ 48,499,154	\$ 525,030	\$ 49,024,184

See accompanying notes and independent auditors' report

See accompanying notes and independent auditors' report

SOUTHERN CALIFORNIA DISTRICT COUNCIL
ASSEMBLIES OF GOD, INC.
DBA SOCAL NETWORK ASSEMBLIES OF GOD

COMBINED STATEMENT OF FUNCTIONAL EXPENSES
For the Year Ended December 31, 2017

Expenses:	Program activities	Supporting activities		Total
		General and administrative	Fundraising	
Accounting	\$ -	\$ 44,960	\$ -	\$ 44,960
Advertising and marketing	6,077	-	-	6,077
Auto	18,096	1,564	-	19,660
Bank charges	12,026	28,866	-	40,892
Church planting	151,170	-	-	151,170
Conferences and retreats	1,494,812	578,807	-	2,073,619
Depreciation	380,551	150,665	-	531,216
Dues and subscriptions	99,632	1,915	-	101,547
Insurance	257,349	117,999	-	375,348
Interest	110,740	71,072	-	181,812
Lease	29,827	89,266	-	119,093
Meetings	96,794	-	-	96,794
Ministry	1,973,871	12,850	-	1,986,721
Missions	244,902	-	-	244,902
Office	249,622	55,987	-	305,609
Payroll taxes	99,571	43,893	-	143,464
Postage	9,917	6,723	-	16,640
Printing and publications	33,614	20,758	-	54,372
Professional services	103,002	10,751	-	113,753
Repairs and maintenance	122,576	128,506	-	251,082
Salaries and wages	1,965,519	2,211,810	-	4,177,329
Supplies	910,612	-	-	910,612
Training and development	-	711,646	-	711,646
Travel	99,670	4,981	-	104,651
Utilities	303,625	98,021	-	401,646
Website	2,389	5,078	-	7,467
Total expenses	<u>\$ 8,775,964</u>	<u>\$ 4,396,118</u>	<u>\$ -</u>	<u>\$ 13,172,082</u>

See accompanying notes and independent auditors' report

SOUTHERN CALIFORNIA DISTRICT COUNCIL
ASSEMBLIES OF GOD, INC.
DBA SOCIAL NETWORK ASSEMBLIES OF GOD

COMBINED STATEMENT OF FUNCTIONAL EXPENSES
For the Year Ended December 31, 2016

Expenses:	Program activities	Supporting activities		Total
		General and administrative	Fundraising	
Accounting	\$ -	\$ 49,949	\$ -	\$ 49,949
Advertising and marketing	7,410	-	-	7,410
Auto	18,342	1,222	-	19,564
Bank charges	17,481	31,195	-	48,676
Church planting	224,019	-	-	224,019
Conferences and retreats	808,841	289,816	-	1,098,657
Depreciation	366,998	160,924	-	527,922
Dues and subscriptions	125,764	1,430	-	127,194
Insurance	199,322	88,278	-	287,600
Interest	137,290	47,239	-	184,529
Lease	19,765	91,269	-	111,034
Meetings	97,895	-	-	97,895
Ministry	1,516,724	15,602	-	1,532,326
Missions	144,679	-	-	144,679
Office	233,187	87,017	-	320,204
Payroll taxes	96,893	48,359	-	145,252
Postage	12,381	16,262	-	28,643
Printing and publications	28,712	20,747	-	49,459
Professional services	93,011	12,128	-	105,139
Repairs and maintenance	113,041	101,531	-	214,572
Salaries and wages	1,847,766	2,167,170	-	4,014,936
Supplies	940,625	-	-	940,625
Training and development	-	283,767	-	283,767
Travel	104,090	9,418	-	113,508
Utilities	293,278	96,057	-	389,335
Website	1,410	4,016	-	5,426
Total expenses	<u>\$ 7,448,924</u>	<u>\$ 3,623,396</u>	<u>\$ -</u>	<u>\$ 11,072,320</u>

See accompanying notes and independent auditors' report

SOUTHERN CALIFORNIA DISTRICT COUNCIL
ASSEMBLIES OF GOD, INC.
DBA SOCAL NETWORK ASSEMBLIES OF GOD

COMBINED STATEMENTS OF CASH FLOWS
For the Years Ended December 31, 2017 and 2016

	2017	2016
Cash flows from operating activities		
Change in net assets	\$ 1,121,555	\$ 3,187,481
Adjustments to reconcile change in net assets to cash provided by operating activities:		
Depreciation	531,216	527,922
(Gain) or loss on sale of property	(194,881)	(2,666,514)
Net realized/unrealized (gain) loss on investments	(2,920,885)	(1,093,167)
Changes in:		
Accounts receivable	(2,587)	5,709
Prepaid expenses and deposits	10,309	(103)
Accounts payable	(99,604)	9,699
Accrued liabilities	37,353	37,402
Deferred income	<u>(5,139)</u>	<u>12,139</u>
Net cash flows from operating activities	<u>(1,522,663)</u>	<u>20,568</u>
Cash flows from investing activities		
Issuance of new notes receivable	(1,368,359)	(2,452,840)
Note receivable payments received	459,651	1,135,431
Proceeds from sale of property	359,709	3,302,532
Purchases of property and equipment	(48,307)	(175,239)
Purchases of investments	(10,761,551)	(16,102,054)
Sales and maturities of investments	<u>12,537,819</u>	<u>12,161,776</u>
Net cash flows from investing activities	<u>1,178,962</u>	<u>(2,130,394)</u>
Cash flows from financing activities		
Construction loan draws	953,361	1,478,035
Principal payments of notes payable	<u>(130,468)</u>	<u>(430,827)</u>
Net cash flows from financing activities	<u>822,893</u>	<u>1,047,208</u>
Net change in cash and cash equivalents	479,192	(1,062,618)
Total cash and cash equivalents, beginning of year	<u>2,690,005</u>	<u>3,752,623</u>
Total cash and cash equivalents, end of year	<u>\$ 3,169,197</u>	<u>\$ 2,690,005</u>

See accompanying notes and independent auditors' report

SOUTHERN CALIFORNIA DISTRICT COUNCIL
ASSEMBLIES OF GOD, INC.
DBA SOCIAL NETWORK ASSEMBLIES OF GOD

NOTES TO COMBINED FINANCIAL STATEMENTS
December 31, 2017 and 2016

Note 1 – Summary of significant accounting policies

The following significant accounting policies are presented to assist the reader in understanding the combined financial statements of Southern California District Council Assemblies of God, Inc. dba SoCal Network Assemblies of God. The combined financial statements and notes are representations of management, which is responsible for their integrity and objectivity. These accounting policies conform to generally accepted accounting principles and have been consistently applied in the preparation of the combined financial statements.

Principles of combination

The accompanying combined financial statements represent the operations of two affiliated organizations. The Southern California District Council Assemblies of God, Inc. dba SoCal Network Assemblies of God (the Network) is organized under the auspices of the General Council Assemblies of God, Inc., Springfield, Missouri (the General Council). Pinecrest Christian Conference Center, LLC (Pinecrest) was incorporated in 2010. All references to the Network in these combined financial statements include both the Network and Pinecrest where appropriate. Both affiliates are under common control as defined by generally accepted accounting principles.

All significant intercompany accounts and transactions have been eliminated in the combined financial statements.

Nature of operations

The Network was formed in 1919 and provides administrative services and limited financial assistance to affiliated organizations in Southern California. Pinecrest provides Christian camping facilities for various groups in Southern California. The Network's primary sources of revenue are ministers' tithes, United Ministry Funds, conference center fees, investment income, and activity fees.

Basis of accounting

The combined financial statements of the Network have been prepared on the accrual basis of accounting and accordingly reflect all significant receivables, payables, and other liabilities.

Cash and cash equivalents

All cash and highly liquid financial instruments with original maturities of three months or less, which are neither held for nor restricted by donors for long-term purposes, to be cash and cash equivalents. Cash and highly liquid financial instruments restricted to building projects, endowments that are perpetual in nature, or other long-term purposes are excluded from this definition. Cash equivalents consisting of money market funds totaled \$163,597 and \$163,435 at December 31, 2017 and 2016, respectively.

SOUTHERN CALIFORNIA DISTRICT COUNCIL
ASSEMBLIES OF GOD, INC.
DBA SOCAL NETWORK ASSEMBLIES OF GOD

NOTES TO COMBINED FINANCIAL STATEMENTS

December 31, 2017 and 2016

Note 1 – Summary of significant accounting policies (continued)

Cash and cash equivalents – restricted

The Network routinely receives contributions that are subject to donor-imposed restrictions. Restricted cash consists of those amounts set aside to comply with such restrictions.

Accounts receivable

Accounts receivable consisted primarily of amounts due from Royal Rangers, an affiliated organization providing mentoring programs for boys and young men grades K–12, and amounts due from ministers for health insurance benefits. Receivables are recorded when billed or accrued. The carrying value of receivables, net of the allowance for doubtful accounts, if any, represents their estimated fair value. The allowance for doubtful accounts, if any, is estimated based on historical collection trends, type of debtor, the age of outstanding receivables and existing economic conditions. If events or changes in circumstances indicate that specific receivable balances may be impaired, further consideration is given to the collectability of those balances and the allowance is adjusted accordingly. Past due receivable balances are written-off when internal collection efforts have been unsuccessful in collecting the amount due. At December 31, 2017 and 2016, all receivables are deemed fully collectible; therefore, no allowance for doubtful accounts has been established.

Investments

Investments in money market funds, certificates of deposits, and marketable securities with readily determinable values are carried at fair value based on quoted market prices and recognizes the realized and unrealized gain/loss in the change in net assets in the year that it occurs. Donated securities are recorded at fair value at the date of donation and are thereafter carried in accordance with the above provision.

Property and equipment

Capital expenditures over \$2,500 for property and equipment are capitalized, and presented at cost. Depreciation is computed on the straight-line method over the estimated useful lives of the assets, which range from 3 to 45 years. Donated assets are capitalized at their approximate fair value at the date of the gift. Depreciation expense for the years ended December 31, 2017 and 2016, was \$531,216 and \$527,922, respectively.

Long-lived assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to future net cash flows (undiscounted and without interest) expected to be generated by the asset. If such assets are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the asset exceeds the fair value of the asset. Assets to be disposed of are reported at the lower of the carrying amount or fair value less costs to sell. During 2017 and 2016, there were no events or changes in circumstances indicating that the carrying amount of long-lived assets may not be recoverable.

SOUTHERN CALIFORNIA DISTRICT COUNCIL
ASSEMBLIES OF GOD, INC.
DBA SOCIAL NETWORK ASSEMBLIES OF GOD

NOTES TO COMBINED FINANCIAL STATEMENTS
December 31, 2017 and 2016

Note 1 – Summary of significant accounting policies (continued)

Net assets

The Network reports contributions restricted by donors as increases in net assets without donor restrictions if the restrictions expire (that is, when a stipulated time restriction ends or purpose restriction is accomplished) in the reporting period in which the revenue is recognized. All other donor-restricted contributions are reported as net assets with donor restrictions, depending on the nature of restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the combined statements of activities as net assets released from restrictions. At December 31, 2017 and 2016, net assets with donor restrictions consisted of \$420,182 and \$525,030, respectively.

Revenue recognition

Contributions

Contributions are recognized when cash, securities or other assets, an unconditional promise to give, or notification of a benefit interest is received. Conditional promises to give are not recognized until the conditions on which they depend have been substantially met. Revenue is recognized when earned.

Ministries and events

Ministries and events consist of events, fees, and other income and are generally recorded when received.

Pinecrest Conference Center fees and Pinecrest Suites

Conference center and related fees are registration fees, camp fees, and related income and are recognized when earned. Deferred income consists of amounts received in advance that have not been earned as of the end of the fiscal year.

Contributed materials and services

Volunteers contribute amounts of time to the program activities, administration, and fundraising and development activities carried out by the Network. However, the combined financial statements do not reflect the value of these contributed services because they do not meet recognition criteria prescribed by accounting principles generally accepted in the United States of America. Contributed materials are recorded at fair value at the date of the donation. Donated professional services are recorded at their respective fair values. No significant contributions of such materials or services were received during the years ended December 31, 2017 and 2016.

SOUTHERN CALIFORNIA DISTRICT COUNCIL
ASSEMBLIES OF GOD, INC.
DBA SOCIAL NETWORK ASSEMBLIES OF GOD

NOTES TO COMBINED FINANCIAL STATEMENTS
December 31, 2017 and 2016

Note 1 – Summary of significant accounting policies (continued)

Functional allocation of expenses

The combined financial statements report certain categories of expenses that are attributed to more than one program or supporting function. Therefore, expenses require allocation on a reasonable basis that is consistently applied. Certain significant expenses are allocated on a basis of square footage, such as occupancy and depreciation; while others are allocated on a basis of time and effort estimates, such as salaries and wages and related expenses.

Income taxes

The Network is exempt from Federal and California income tax under Internal Revenue Code Section 501(c)(3). The Network is subject, however, to Federal and California income tax on unrelated business income as stipulated in Internal Revenue Code Section 511 and Regulation Section 1.511. During the years ended December 31, 2017 and 2016, the Network had rental income from debt-financed property which constitutes unrelated business income. However, since applicable expenses of the rental activity exceeded the rental income, the Network did not have unrelated business taxable income, and therefore incurred no tax liability due to unrelated business income. The Network does not believe its combined financial statements include (or reflect) any uncertain tax positions.

Pinecrest is wholly owned by the Network. For Federal income tax purposes Pinecrest is treated as a disregarded entity and assumes the Federal income tax exemption of the Network. For State income tax purposes Pinecrest has been granted exemption by the State of California.

Use of estimates

The preparation of combined financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from these estimates.

Concentrations of credit risk

The Network maintains its cash in bank deposit accounts which, at times, may exceed federally insured limits. Accounts are guaranteed by the Federal Deposit Insurance Corporation (FDIC) up to certain limits. At December 31, 2017 and 2016, the Network had approximately \$2,407,997 and \$1,848,056, respectively, in excess of FDIC insured limits. The Network has not experienced any losses in such accounts.

SOUTHERN CALIFORNIA DISTRICT COUNCIL
ASSEMBLIES OF GOD, INC.
DBA SOCIAL NETWORK ASSEMBLIES OF GOD

NOTES TO COMBINED FINANCIAL STATEMENTS
December 31, 2017 and 2016

Note 1 – Summary of significant accounting policies (continued)

Concentrations of credit risk (continued)

Financial instruments that potentially subject the Network to concentrations of credit risk include cash and cash equivalents and notes receivable (Note 5). The Network places its cash and cash equivalents with high quality financial institutions and limits the amount of credit exposure with any one institution. Future changes in economic conditions may impact the collectability of notes receivable.

Reclassifications

Certain prior year expense amounts have been reclassified to conform to the current year presentation.

Note 2 – Liquidity and availability

As part of liquidity management, the Network has put a policy in place to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due. Financial assets available for general expenditure within one year consisted of the following at December 31, 2017:

Total cash and cash equivalents	\$ 3,169,197
Accounts receivable	4,420
Investments	35,262,889
Prepaid expenses and deposits	106,397
Notes receivable - current portion	<u>618,966</u>
 Total financial assets	 39,161,869
 Contractual or donor-imposed restrictions	
Board designated operating reserves and other	6,323,478
Donor contributions with specific purpose restrictions	<u>420,182</u>
 Total contractual or donor-imposed restrictions	 <u>6,743,660</u>
 Financial assets available to meet cash needs for general expenditures within one year	 <u>\$ 32,418,209</u>

See accompanying notes and independent auditors' report

SOUTHERN CALIFORNIA DISTRICT COUNCIL
ASSEMBLIES OF GOD, INC.
DBA SOCIAL NETWORK ASSEMBLIES OF GOD

NOTES TO COMBINED FINANCIAL STATEMENTS
December 31, 2017 and 2016

Note 3 – Investments

Investments consisted of the following at December 31:

	2017	2016
Money market funds	128,720	\$ 133,622
Mutual fund and equity securities	17,752,725	17,175,633
Certificates of deposit	<u>17,381,444</u>	<u>16,809,017</u>
Total investments	<u>\$ 35,262,889</u>	<u>\$ 34,118,272</u>

Investment income consisted of the following for the years ended December 31:

	2017	2016
Interest and dividends	\$ 768,033	\$ 655,142
Realized and unrealized gain (loss) on investments	2,920,885	1,093,167
Investment fees	(109,312)	(104,229)
Transfers	<u>(969,963)</u>	<u>(833,452)</u>
Total investment income, net	<u>\$ 2,609,643</u>	<u>\$ 810,628</u>

SOUTHERN CALIFORNIA DISTRICT COUNCIL
ASSEMBLIES OF GOD, INC.
DBA SOCIAL NETWORK ASSEMBLIES OF GOD

NOTES TO COMBINED FINANCIAL STATEMENTS
December 31, 2017 and 2016

Note 3 – Investments (continued)

In 2014, the Network adopted a policy whereby investment income is transferred from the Schwab investments account to various Departments to be used for training and development or other specific purposes. Based on this policy, funds transferred during the years ended December 31, 2017 and 2016 consisted of the following:

	2017	2016
Kids Ministry	\$ 39,000	\$ 39,000
Men's Ministry	6,000	6,000
Pastoral Care	2,000	2,000
Second Half Ministry	8,000	6,000
School of Ministry	6,000	6,000
Women's Ministry	42,479	28,000
Young Ministers	2,000	2,000
Youth Ministry	80,187	36,000
General and Administrative	<u>123,000</u>	<u>99,000</u>
Subtotal - departments	<u>308,666</u>	<u>224,000</u>
Vanguard	61,871	48,370
Church Health Journey	18,085	29,962
Church planting	81,464	55,619
Governance Expansion	1,107	14,088
Empower	102,992	70,626
Regional/Presbytery Leadership	<u>395,778</u>	<u>390,787</u>
Subtotal - other purposes	<u>661,297</u>	<u>609,452</u>
Total transfers	<u>\$ 969,963</u>	<u>\$ 833,452</u>

See accompanying notes and independent auditors' report

SOUTHERN CALIFORNIA DISTRICT COUNCIL
ASSEMBLIES OF GOD, INC.
DBA SOCIAL NETWORK ASSEMBLIES OF GOD

NOTES TO COMBINED FINANCIAL STATEMENTS
December 31, 2017 and 2016

Note 4 – Fair value measurements

The framework for measuring fair value provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1) and the lowest priority to unobservable inputs (level 3). The three levels of the fair value hierarchy under *FASB ASC 820* are described as follows:

Level 1: Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Network has the ability to access.

Level 2: Inputs to the valuation methodology include: quoted prices for similar assets or liabilities in active markets; quoted prices for identical or similar assets or liabilities in inactive markets; inputs other than quoted prices that are observable for the asset or liability; inputs that are derived principally from or corroborated by observable market data by correlation or other means. If the asset or liability has a specified (contractual) term, the level 2 input must be observable for substantially the full term of the asset or liability.

Level 3: Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques maximize the use of relevant observable inputs and minimize the use of unobservable inputs.

Following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used at December 31, 2017 and 2016.

Money market funds: Amounts are interest-bearing deposit accounts, which at times may be in excess of the Federal Deposit Insurance Corporation insurance limit. The Network does not consider these amounts for use in general operations; therefore, they are not classified as cash and cash equivalents.

Equity securities: Equity securities are instruments that signify an ownership position in a corporation and represent a claim on its proportional share in the corporation's assets and profits. Ownership is determined by the number of shares an investor owns divided by the total number of shares outstanding. Equity securities are valued daily based on the closing market price in the active exchange markets.

See accompanying notes and independent auditors' report

SOUTHERN CALIFORNIA DISTRICT COUNCIL
ASSEMBLIES OF GOD, INC.
DBA SOCIAL NETWORK ASSEMBLIES OF GOD

NOTES TO COMBINED FINANCIAL STATEMENTS
December 31, 2017 and 2016

Note 4 – Fair value measurements (continued)

Certificates of deposits: Amounts are classified as Level 2, as they are not actively traded; however, pricing for similar investments with the same maturities is readily available from various sources.

The following table sets forth by level, within the fair value hierarchy, the Network's assets at fair value as of December 31:

	2017			
	Level 1	Level 2	Level 3	Total
Cash and cash equivalents:				
Money market funds	\$ 163,597	\$ -	\$ -	\$ 163,597
Investments:				
Money market funds	128,720	-	-	128,720
Equity securities	17,752,725	-	-	17,752,725
Certificates of deposit	-	17,381,444	-	17,381,444
Total	\$ 18,045,042	\$ 17,381,444	\$ -	\$ 35,426,486

	2016			
	Level 1	Level 2	Level 3	Total
Cash and cash equivalents:				
Money market funds	\$ 163,435	\$ -	\$ -	\$ 163,435
Investments:				
Money market funds	133,622	-	-	133,622
Equity securities	17,175,633	-	-	17,175,633
Certificates of deposit	-	16,809,017	-	16,809,017
Total	\$ 17,472,690	\$ 16,809,017	\$ -	\$ 34,281,707

See accompanying notes and independent auditors' report

SOUTHERN CALIFORNIA DISTRICT COUNCIL
ASSEMBLIES OF GOD, INC.
DBA SOCAL NETWORK ASSEMBLIES OF GOD

NOTES TO COMBINED FINANCIAL STATEMENTS

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Note 5 – Notes receivable

Notes receivable consisted of the following at December 31:

	2017	2016
Funds advanced to affiliate churches and organizations that are primarily secured by real property. The notes bear interest ranging from 5.00% to 8.50% per annum.	\$ 5,355,983	\$ 4,447,275
Total notes receivable	5,355,983	4,447,275
Less: allowance for loan losses	(300,000)	(300,000)
Less: current portion of note receivables	<u>(618,966)</u>	<u>(511,977)</u>
Noncurrent portion of note receivables	<u>\$ 4,437,017</u>	<u>\$ 3,635,298</u>

Management has established the allowance based on specific identification of individual loans, and trends established in prior years, and on the condition that many of the amounts are secured by real property. The Network monitors the credit quality of its notes annually, primarily by assessing the historical payments on the notes. As December 31, 2017 and 2016, all notes receivable are considered to be performing.

Note 6 – Property held for sale

Property held for sale as of December 31, 2017 represents a church property that was assumed by the Network when an affiliated church was unable to continue making its mortgage payments in 2014. Property held for sale is valued at the lower of cost or net realizable value. For the years ended December 31, 2017 and 2016, property held for sale was valued at \$900,000 and \$900,000, respectively.

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Note 7 – Property and equipment

Property and equipment consisted of the following at December 31:

	2017	2016
Autos and trucks	\$ 68,429	\$ 106,647
Buildings	11,847,123	11,927,872
Land	4,831,469	4,907,919
Furniture and equipment	247,926	247,926
Improvements	<u>5,637,109</u>	<u>5,628,602</u>
Total property and equipment	22,632,056	22,818,966
Less: accumulated depreciation	<u>(8,523,501)</u>	<u>(8,062,674)</u>
Property and equipment, net	<u>\$ 14,108,555</u>	<u>\$ 14,756,292</u>

Note 8 – Notes payable

Notes payable consisted of the following at December 31:

	2017	2016
On April 3, 2013, the Network obtained a note payable, in the amount of \$140,000, secured by a deed of trust on real property owned by the Network. The note is payable in monthly principal and interest installments of \$744 at a 4.00% rate of interest through April 3, 2018.	\$ 122,983	\$ 126,833
On July 21, 2014, the Network assumed payments on an auto loan, in the amount of \$42,426, secured by the auto. The original date of the loan was January 9, 2014, and the final payment is due on June 9, 2019. The loan is payable in monthly principal payments of \$601. On January 9, 2017, the monthly principal payments increase to \$693. There is no interest on this loan. This loan was paid in full during 2017.	-	20,714

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Note 8 – Notes payable (continued)

	2017	2016
<p>On May 21, 2014, the Network obtained a note payable, secured by a deed of trust on real property, in the amount of \$250,000. The note is payable in monthly principal and interest installments of \$1,502 at a 4.00% rate of interest through May 21, 2019.</p>	217,798	226,997
<p>In January 2014, the Network assumed payments on a note payable for one of its affiliated churches. The note is secured by a deed of trust on real property, and is payable in monthly principal and interest installments of \$3,600 at a \$4.00% rate of interest through October 2035.</p>	821,777	835,483
<p>In May 2015, the Network received a loan commitment for a construction loan with a maximum loan amount of \$3,000,000. When construction is completed, the loan will be payable in monthly principal and interest installments of \$13,622 at an interest rate of 4.50% over a 40 year term. To date, the Network has borrowed the amount shown, which also includes service fees and capitalized interest.</p>	3,188,426	2,234,817
<p>In April 2016, two existing loans were refinanced with a different bank as part of a single transaction, resulting in two new notes. Note payable in the amount of \$2,376,336 is payable in monthly principal and interest installments of \$12,396 at a rate of 4.75% through April 2046.</p>	2,290,229	2,353,243

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Note 8 – Notes payable (continued)

	2017	2016
<p>In April 2016, two existing loans were refinanced with a different bank as part of a single transaction, resulting in two new notes. Note payable in the amount of \$1,233,244 is payable in monthly principal and interest installments of \$6,433 at a rate of 4.75% through November 2033.</p>	<u>1,187,484</u>	<u>1,207,717</u>
<p>Total notes payable</p>	7,828,697	7,005,804
<p>Less: current portion of notes payable</p>	<u>(230,068)</u>	<u>(91,493)</u>
<p>Noncurrent portion of notes payable</p>	<u>\$ 7,598,629</u>	<u>\$ 6,914,311</u>

Future minimum principal payments for note payable consist of the following for the years ended December 31:

2018	\$ 230,068
2019	300,441
2020	97,225
2021	101,856
2022	106,708
2023 and thereafter	6,992,399

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Note 9 – Net assets

Net assets consisted of the following at December 31:

	2017	2016
Net assets without donor restrictions:		
Undesignated	\$ 43,402,079	\$ 37,121,343
Board designated	<u>6,323,478</u>	<u>11,377,811</u>
Total net assets without donor restrictions	<u>49,725,557</u>	<u>48,499,154</u>
Net assets with donor restrictions:		
Subsequent year's ministry expense	376,857	481,705
Scholarship grants	<u>43,325</u>	<u>43,325</u>
Total net assets with donor restrictions	<u>420,182</u>	<u>525,030</u>
Total net assets	<u>\$ 50,145,739</u>	<u>\$ 49,024,184</u>

Note 10 – Pension plan

The Network has established a tax sheltered annuity retirement plan under Internal Revenue Code Section 403(b), whereby all eligible employees may contribute to a retirement annuity of their choice under a salary reduction agreement. The Network has provided for matching contributions to be made up to five percent of the employee's gross wages. The Network has incurred \$163,024 and \$131,877, respectively, in matching contributions and other employer contributions for the years ended December 31, 2017 and 2016.

Note 11 – Operating leases

The Network leases certain office equipment under operating lease agreements expiring 2022. Expense related to these leases were \$119,093 and \$111,034, respectively, for the years ended December 31, 2017 and 2016.

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Note 11 – Operating leases (continued)

Future minimum lease payments required under all lease agreements consist of the following for the years ended December 31:

2018	\$ 117,746
2019	112,089
2020	48,586
2021	22,719
2022	2,100

Note 12 – Commitments and contingencies

The Network is liable as endorser or guarantor on AG Financial Solutions loans and Church Extension Plan loans as well as loan commitments made by the Network to affiliated organizations in the approximate amount of \$2,445,893 and \$3,220,638 as of December 31, 2017 and 2016, respectively. In addition, the Network is liable as endorser or guarantor on obligations of affiliated churches in the approximate amount of \$340,781 and \$353,830 for loans by banks and other lending parties as of December 31, 2017 and 2016. The primary obligations are secured by mortgages on real property. The obligations have various maturity dates with the last obligation maturing on January 15, 2033. In the opinion of management, none of the primary obligations are in danger of default. Accordingly, no liability for this contingency has been recorded in the combined financial statements.

Note 13 – Related party transactions

The Network is related through By-laws to Vanguard University of Southern California (Vanguard). Vanguard is a California nonprofit organization exempt from Federal and California income tax under Internal Revenue Code Section 501(c)(3).

Generally accepted accounting principles (GAAP) require the consolidation of entities where both control and economic interest are present. Therefore, these combined financial statements do not include the financial position, activities, or cash flows of Vanguard.

In January 2014, the Network made an unconditional pledge to Vanguard in the amount of \$1,500,000. The pledge is to be fulfilled in annual installments of \$200,000 per year until the full amount is reached.

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Note 13 – Related party transactions (continued)

Network Affiliated Churches

Certain member churches of the Network, known as Network affiliated churches, are governed in accordance with the Network's By-laws, Articles of Incorporation and Bylaws approved by the Executive Presbytery for Network Affiliated churches, and such other guidelines and requirements approved by the Executive Presbytery. The By-laws of the Network also provide for the title of the property of Network affiliated churches to be held in the corporate name of the Southern California District Council Assemblies of God, Inc. dba SoCal Network Assemblies of God. The Network is also liable as endorser or guarantor of secured loans of Network affiliated churches. See Note 12.

In the opinion of management, the consolidation of the combined financial statements of Network affiliated churches would not provide meaningful financial information to the users of the Network's combined financial statements and might be misleading to such users.

Note 14 – Supplemental disclosures of cash flow information

	2017	2016
Cash paid during the year for:		
Interest	\$ 181,812	\$ 184,529
Income taxes	\$ -	\$ -

Noncash financing and investing transactions

As of December 31, 2016, non-cash financing activities consisted of a refinance of a note payable in which \$3,663,878 of existing debt was paid in full, and \$3,609,580 of new debt was acquired. There were no non-cash financing or investing activities for the year ended December 31, 2017.

Note 15 – Recently adopted accounting pronouncements

The Network has elected to early adopt Accounting Standards Update 2016-14, *Not-for-Profit Entities (Topic 958): Presentation of Financial Statements of Not-for-Profit Entities*, which requires significant changes in the following areas: net asset classes, liquidity and availability of resources, classification and disclosure of underwater endowment funds, expense reporting, statement of cash flows, investment return, and release of restrictions on capital assets. There was no material impact on the Network's results of operations or financial condition upon adoption of the new standard.

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Note 16 – Subsequent events

Bakersfield / Canyon Hills note payable

Pursuant to the construction loan agreement disclosed in Note 8 (\$3 million loan dated May 2015), the Network has borrowed an additional \$964,663, including draws and related fees, through March 2018, bringing the current balance of the loan to \$3,199,403.

Management's review

Management has evaluated subsequent events through April 9, 2018, the date on which the combined financial statements were available to be issued.

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Revenues	All Departments	
	2017	2016
General and Administration	\$ 5,715,268	\$ 6,745,999
Widows	500	1,167
Network School of Ministry	304,113	286,765
Deaf Ministry	9,930	8,520
Men's Ministry	50,003	146,042
Filipino Ministry	588	315
Technology Ministry	96,566	87,883
PK/MK Ministry	12,882	8,099
Youth Ministry	513,249	356,627
Hispanic Fellowship	5,115	-
Pastors' Wives Ministry	15,430	9,966
Kids Ministry	492,932	493,707
Pastoral Care	115,326	115,516
Women's Ministry	409,516	346,487
Network of Women Ministers	5,710	10,694
Second Half Ministry	94,445	50,868
Young Ministers	33,541	36,737
Missions	948,481	375,499
Intercultural Ministry	4,957	4,992
Hispanic Ministry	83,307	97,124
Gutel Admin	84,308	82,351
Church Planting	110,578	89,471
NA Church Development	1,487	1,648
Vision 2020	100,102	142,998
Pinecrest Conference Center	2,931,643	3,086,881
SoCal Ministry Vision Funds	<u>688,000</u>	<u>607,962</u>
Total revenues without donor restrictions	<u>12,827,977</u>	<u>13,194,318</u>

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Expenses	All Departments	
	2017	2016
General and Administration	\$ 4,396,118	\$ 3,623,396
Widows	-	1,167
Network School of Ministry	304,113	286,765
Deaf Ministry	9,930	5,840
Men's Ministry	48,484	143,076
Filipino Ministry	588	315
Technology Ministry	96,566	87,883
PK/MK Ministry	12,882	4,808
Youth Ministry	513,249	356,550
Hispanic Fellowship	2,294	-
Pastors' Wives Ministry	4,754	4,725
Kids Ministry	492,932	488,200
Pastoral Care	115,326	115,479
Women's Ministry	409,516	346,487
Network of Women Ministers	5,513	9,839
Second Half Ministry	88,042	33,177
Young Ministers	27,652	22,250
Missions	868,421	222,316
Intercultural Ministry	2,092	1,767
Hispanic Ministry	73,323	83,815
Gutel Admin	84,308	74,222
Church Planting	43,726	45,056
NA Church Development	295	204
Vision 2020	70,998	142,998
Pinecrest Conference Center	3,269,155	3,204,695
SoCal Ministry Vision Funds	<u>661,297</u>	<u>607,962</u>
Total expenses less released from restrictions	<u>11,601,574</u>	<u>9,912,992</u>
Excess (deficiency) of revenues over expenses	<u>\$ 1,226,403</u>	<u>\$ 3,281,326</u>

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General and Administration

Revenues	2017	2016
Network - Tithes	\$ 2,162,369	\$ 2,084,089
Fees	96,105	65,882
Lease income	199,554	117,054
Investment income (loss), net	2,609,643	810,628
Other income	329,716	902,832
Gain (loss) on sale of asset	194,881	2,666,514
Transfer in - Schwab funds	<u>123,000</u>	<u>99,000</u>
Total revenues	<u>5,715,268</u>	<u>6,745,999</u>
 Expenses		
Personnel	1,921,477	1,846,358
Office	351,430	370,860
Building operations	277,088	234,676
Property and loan administration	17,195	20,770
Leadership travel	46,051	64,118
Ministry support	176,297	190,925
Programs and events	744,269	450,998
Depreciation	150,665	160,924
Transfers - out	<u>711,646</u>	<u>283,767</u>
Total expenses	<u>4,396,118</u>	<u>3,623,396</u>
Excess (deficiency) of revenues over expenses	<u>\$ 1,319,150</u>	<u>\$ 3,122,603</u>

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Widows

Revenues	2017	2016
Network - UMF	\$ 500	\$ 1,002
Transfer in funds	<u>-</u>	<u>165</u>
Total revenues	<u>500</u>	<u>1,167</u>
 Expenses		
Office	<u>-</u>	<u>1,167</u>
Total expenses	<u>-</u>	<u>1,167</u>
Excess (deficiency) of revenues over expenses	<u>\$ 500</u>	<u>\$ -</u>

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Network School of Ministry

Revenues	2017	2016
Network - UMF	\$ 49,000	\$ 14,981
Transfer in funds	19,312	14,302
Programs and events	227,158	250,175
Other income	2,643	1,307
Training/Development funds	<u>6,000</u>	<u>6,000</u>
Total revenues	<u>304,113</u>	<u>286,765</u>
Expenses		
Personnel	114,441	78,271
Office	25,581	29,864
Programs and events	161,379	178,630
Training and development	<u>2,712</u>	<u>-</u>
Total expenses	<u>304,113</u>	<u>286,765</u>
Excess (deficiency) of revenues over expenses	<u>\$ -</u>	<u>\$ -</u>

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Deaf Ministry

Revenues	2017	2016
Network - UMF	\$ 4,263	\$ 8,520
Transfer in funds	4,968	-
Other income	<u>699</u>	<u>-</u>
Total revenues	<u>9,930</u>	<u>8,520</u>
Expenses		
Programs and events	<u>9,930</u>	<u>5,840</u>
Total expenses	<u>9,930</u>	<u>5,840</u>
Excess (deficiency) of revenues over expenses	<u>\$ -</u>	<u>\$ 2,680</u>

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Men's Ministry

Revenues	2017	2016
Network - UMF	\$ 4,263	\$ 5,112
Training/Development funds	6,000	6,000
Other income	-	22,363
Programs and events	<u>39,740</u>	<u>112,567</u>
 Total revenues	 <u>50,003</u>	 <u>146,042</u>
 Expenses		
Office	31,953	22,365
Programs and events	9,527	119,786
Transfer to hispanic ministry	7,004	
Region operations	<u>-</u>	<u>925</u>
 Total expenses	 <u>48,484</u>	 <u>143,076</u>
 Excess (deficiency) of revenues over expenses	 <u>\$ 1,519</u>	 <u>\$ 2,966</u>

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Filipino Ministry

Revenues	2017	2016
Network - UMF	<u>\$ 588</u>	<u>\$ 315</u>
Total revenues	<u>588</u>	<u>315</u>
 Expenses		
Office	<u>588</u>	<u>315</u>
Total expenses	<u>588</u>	<u>315</u>
Excess (deficiency) of revenues over expenses	<u><u>\$ -</u></u>	<u><u>\$ -</u></u>

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Technology Ministry

Revenues	2017	2016
Network - UMF	\$ 88,065	\$ 85,022
Transfer in funds	<u>8,501</u>	<u>2,861</u>
Total revenues	<u>96,566</u>	<u>87,883</u>
 Expenses		
Personnel	93,029	87,070
Office	<u>3,537</u>	<u>813</u>
Total expenses	<u>96,566</u>	<u>87,883</u>
Excess (deficiency) of revenues over expenses	<u>\$ -</u>	<u>\$ -</u>

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PK/MK Ministry

Revenues	2017	2016
Network - UMF	\$ 5,000	\$ 4,260
Transfer in funds	7,707	-
Programs and events	<u>175</u>	<u>3,839</u>
Total revenues	<u>12,882</u>	<u>8,099</u>
Expenses		
Programs and events	<u>8,906</u>	<u>4,808</u>
Total expenses	<u>12,882</u>	<u>4,808</u>
Excess (deficiency) of revenues over expenses	<u>\$ -</u>	<u>\$ 3,291</u>

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Youth Ministry

Revenues	2017	2016
Network - UMF	\$ 102,000	\$ 86,907
Transfer in funds	15,386	-
Other income	40,833	43,065
Programs and events	274,843	190,655
Training/Development funds	<u>80,187</u>	<u>36,000</u>
Total revenues	<u>513,249</u>	<u>356,627</u>
Expenses		
Personnel	159,129	150,413
Office	16,409	28,125
Programs and events	337,711	178,920
Teen Bible quiz	<u>-</u>	<u>(908)</u>
Total expenses	<u>513,249</u>	<u>356,550</u>
Excess (deficiency) of revenues over expenses	<u>\$ -</u>	<u>\$ 77</u>

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Hispanic Fellowship

Revenues	2017	2016
Transfer in funds	\$ <u>5,115</u>	\$ <u>-</u>
Total revenues	<u>5,115</u>	<u>-</u>
 Expenses		
Office	701	-
Programs and events	<u>1,593</u>	<u>-</u>
Total expenses	<u>2,294</u>	<u>-</u>
Excess (deficiency) of revenues over expenses	<u>\$ 2,821</u>	<u>\$ -</u>

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Pastors' Wives Ministry

Revenues	2017	2016
Network - UMF	\$ 11,509	\$ 6,816
Transfer in funds	3,841	3,150
Other income	<u>80</u>	<u>-</u>
Total revenues	<u>15,430</u>	<u>9,966</u>
Expenses		
Office	28	1,000
Programs and events	<u>4,726</u>	<u>3,725</u>
Total expenses	<u>4,754</u>	<u>4,725</u>
Excess (deficiency) of revenues over expenses	<u>\$ 10,676</u>	<u>\$ 5,241</u>

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Kids Ministry

Revenues	2017	2016
Network - UMF	\$ 128,000	\$ 100,539
Transfer in funds	16,941	2,482
Other income	13,992	38,897
Programs and events	294,999	312,789
Training/Development funds	<u>39,000</u>	<u>39,000</u>
Total revenues	<u>492,932</u>	<u>493,707</u>
Expenses		
Personnel	183,977	172,445
Office	38,656	36,983
Programs and events	262,766	257,147
Other	<u>7,533</u>	<u>21,625</u>
Total expenses	<u>492,932</u>	<u>488,200</u>
Excess (deficiency) of revenues over expenses	<u>\$ -</u>	<u>\$ 5,507</u>

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Pastoral Care

Revenues	2017	2016
Network - UMF	\$ 113,290	113,516
Transfer in funds	36	-
Training/Development funds	<u>2,000</u>	<u>2,000</u>
Total revenues	<u>115,326</u>	<u>115,516</u>
Expenses		
Personnel	102,407	98,602
Office	<u>12,919</u>	<u>16,877</u>
Total expenses	<u>115,326</u>	<u>115,479</u>
Excess (deficiency) of revenues over expenses	<u>\$ -</u>	<u>\$ 37</u>

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COMBINED SUPPLEMENTAL STATEMENTS OF SUPPORT, REVENUE AND EXPENSES
For the Years Ended December 31, 2017 and 2016

Women's Ministry

Revenues	2017	2016
Network - UMF	\$ 90,998	\$ 81,966
Transfer in funds	-	8,235
Other income	52,942	37,398
Programs and events	223,097	190,888
Training/Development funds	<u>42,479</u>	<u>28,000</u>
Total revenues	<u>409,516</u>	<u>346,487</u>
Expenses		
Personnel	141,963	126,013
Office	19,344	18,537
Programs and events	243,644	201,937
Leadership	<u>4,565</u>	<u>-</u>
Total expenses	<u>409,516</u>	<u>346,487</u>
Excess (deficiency) of revenues over expenses	<u>\$ -</u>	<u>\$ -</u>

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Network of Women Ministers

Revenues	2017	2016
Network - UMF	\$ 5,200	\$ 8,520
Transfer in funds	-	-
Other income	<u>510</u>	<u>2,174</u>
Total revenues	<u>5,710</u>	<u>10,694</u>
Expenses		
Office	1,012	1,606
Programs and events	<u>4,501</u>	<u>8,233</u>
Total expenses	<u>5,513</u>	<u>9,839</u>
Excess (deficiency) of revenues over expenses	<u>\$ 197</u>	<u>\$ 855</u>

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Second Half Ministry

Revenues	2017	2016
Network - UMF	\$ 16,198	\$ 15,337
Transfer in funds	4,000	6,000
Other income	7,772	13,780
Programs and events	58,475	9,751
Training/Development funds	<u>8,000</u>	<u>6,000</u>
Total revenues	<u>94,445</u>	<u>50,868</u>
Expenses		
Personnel	12,000	10,800
Office	8,495	7,107
Programs and events	<u>67,547</u>	<u>15,270</u>
Total expenses	<u>88,042</u>	<u>33,177</u>
Excess (deficiency) of revenues over expenses	<u>\$ 6,403</u>	<u>\$ 17,691</u>

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Young Ministers

Revenues	2017	2016
Network - UMF	\$ 8,525	\$ 8,520
Transfer in funds	-	3,417
Programs and events	23,016	22,390
Other income	-	410
Training/Development funds	<u>2,000</u>	<u>2,000</u>
Total revenues	<u>33,541</u>	<u>36,737</u>
Expenses		
Office	747	420
Programs and events	<u>26,905</u>	<u>21,830</u>
Total expenses	<u>27,652</u>	<u>22,250</u>
Excess (deficiency) of revenues over expenses	<u>\$ 5,889</u>	<u>\$ 14,487</u>

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Missions

Revenues	2017	2016
Network - Tithe	\$ 193,366	\$ 194,696
Transfer in funds	153,183	123,221
Other income	4,330	3,173
Programs and events	<u>597,602</u>	<u>54,409</u>
 Total revenues	 <u>948,481</u>	 <u>375,499</u>
 Expenses		
Personnel	26,179	36,828
Office	39,111	30,550
Programs and events	752,899	107,290
Conferences	40,130	34,865
Other	5,495	8,176
Missions Van - depreciation	<u>4,607</u>	<u>4,607</u>
 Total expenses	 <u>868,421</u>	 <u>222,316</u>
 Excess (deficiency) of revenues over expenses	 <u>\$ 80,060</u>	 <u>\$ 153,183</u>

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Intercultural Ministry

Revenues	2017	2016
Network - Tithe	<u>\$ 4,957</u>	<u>\$ 4,992</u>
Total revenues	<u>4,957</u>	<u>4,992</u>
Expenses		
Office	1,863	1,767
Programs and events	<u>229</u>	<u>-</u>
Total expenses	<u>2,092</u>	<u>1,767</u>
Excess (deficiency) of revenues over expenses	<u>\$ 2,865</u>	<u>\$ 3,225</u>

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Hispanic Ministry

Revenues	2017	2016
Network - Tithe	\$ 49,577	\$ 49,922
Transfer in funds	13,310	12,000
Other income	545	2,977
Programs and events	<u>19,875</u>	<u>32,225</u>
Total revenues	<u>83,307</u>	<u>97,124</u>
Expenses		
Personnel	44,748	42,349
Office	3,551	4,269
Programs and events	<u>25,024</u>	<u>37,197</u>
Total expenses	<u>73,323</u>	<u>83,815</u>
Excess (deficiency) of revenues over expenses	<u>\$ 9,984</u>	<u>\$ 13,309</u>

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Gutel Admin

Revenues	2017	2016
Transfer in funds	\$ 10,723	\$ -
Other income	53,365	59,251
Programs and events	<u>20,220</u>	<u>23,100</u>
Total revenues	<u>84,308</u>	<u>82,351</u>
Expenses		
Personnel	54,873	49,437
Office	25,325	24,785
Programs and events	<u>4,110</u>	<u>-</u>
Total expenses	<u>84,308</u>	<u>74,222</u>
Excess (deficiency) of revenues over expenses	<u>\$ -</u>	<u>\$ 8,129</u>

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Church Planting

Revenues	2017	2016
Network - Tithe	\$ 63,920	\$ 61,282
Transfer in funds	45,859	26,564
Other income	-	225
Programs and events	<u>799</u>	<u>1,400</u>
 Total revenues	 <u>110,578</u>	 <u>89,471</u>
 Expenses		
Office	2,924	4,006
Programs and events	1,706	4,900
Other expenses	<u>39,096</u>	<u>36,150</u>
 Total expenses	 <u>43,726</u>	 <u>45,056</u>
 Excess (deficiency) of revenues over expenses	 <u>\$ 66,852</u>	 <u>\$ 44,415</u>

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NA Church Development

Revenues	2017	2016
Network - Tithe	\$ 1,487	\$ 998
Programs and events	<u>-</u>	<u>650</u>
Total revenues	<u>1,487</u>	<u>1,648</u>
Expenses		
Office	295	204
Programs and events	-	-
Other expenses	<u>-</u>	<u>-</u>
Total expenses	<u>295</u>	<u>204</u>
Excess (deficiency) of revenues over expenses	<u>\$ 1,192</u>	<u>\$ 1,444</u>

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Vision 2020

Revenues	2017	2016
Network - Tithe	\$ 100,102	\$ 99,840
Transfer in funds	<u>-</u>	<u>43,158</u>
Total revenues	<u>100,102</u>	<u>142,998</u>
 Expenses		
Programs and events	<u>70,998</u>	<u>142,998</u>
Total expenses	<u>70,998</u>	<u>142,998</u>
Excess (deficiency) of revenues over expenses	<u>\$ 29,104</u>	<u>\$ -</u>

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Pinecrest Conference Center

Revenues	2017	2016
Camp fees	\$ 2,537,641	\$ 2,682,666
Condos	327,731	325,415
Other income	<u>66,271</u>	<u>78,800</u>
Total revenues	<u>2,931,643</u>	<u>3,086,881</u>
Expenses		
Personnel	1,114,503	1,009,291
Office expenses	91,825	88,498
Building operations	623,890	607,327
Camper's direct expenses	914,954	934,846
Other expense	143,432	197,735
Depreciation	<u>380,551</u>	<u>366,998</u>
Total expenses	<u>3,269,155</u>	<u>3,204,695</u>
Excess (deficiency) of revenues over expenses	<u>\$ (337,512)</u>	<u>\$ (117,814)</u>

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SoCal Ministry Vision Funds

Revenues	2017	2016
CEP - Transfer in	\$ 688,000	\$ 602,802
Empower/ Acts 2	<u>-</u>	<u>5,160</u>
Total revenues	<u>688,000</u>	<u>607,962</u>
Expenses		
Vanguard University Scholarships	61,871	48,370
Church Health Journey	18,085	29,962
Church planting	50,000	49,719
Acts 2/Round Table/Church Boom	102,992	69,136
Reach/ Resources	31,464	5,900
Governance expansion	1,107	14,088
Regional Executive Presbytery	251,347	246,178
Regional Leadership Team	<u>144,431</u>	<u>144,609</u>
Total expenses	<u>661,297</u>	<u>607,962</u>
Excess (deficiency) of revenues over expenses	<u>\$ 26,703</u>	<u>\$ -</u>

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**SoCal Network
Assemblies of God**

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SoCal Network Conference 2018

SEE THE FACE IN THE CROWD

TUESDAY

- 1 pm Conference Consecration & Communion
- 1:30 pm OPENING BUSINESS SESSION
- 6:30 pm OPENING SERVICE - Rich Guerra, Speaker
- 9 pm Evening Connection Points

WEDNESDAY

- 9 am BUSINESS SESSION
- 10 am STATE OF THE NETWORK ADDRESS - Rich Guerra, Speaker
- 2 pm Connection Points
- 5:30 pm MISSIONS BANQUET & SERVICE - Greg Mundis, Speaker
- 8:30 pm Evening Connection Points

THURSDAY

- 9 am BUSINESS SESSION
- 11:30 am LEADERSHIP LUNCH - Doug Clay, Speaker
- 2 pm Plenary Session with Doug Clay & Guests
- 2 pm Pastors' Wives Connection Point
- 6:30 pm ORDINATION SERVICE - Doug Clay, Speaker

May 29 - 31, 2018 | Anaheim Hilton Hotel